



This is the post-peer reviewed version of the following article:

Martin, N., & Rice, J. (2017). Examining the use of concept analysis and mapping software for renewable energy feed-in tariff design. *Renewable Energy*, 113, 211-220. <http://dx.doi.org/10.1016/j.renene.2017.05.068>

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1 **Examining the use of Concept Analysis and Mapping Software for Renewable Energy**  
2 **Feed-In Tariff Design**

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## 9 Abstract

10 The Australian Government's installation of the now defunct carbon price in July 2012,  
11 triggered a review of the Renewable Energy (RE) Feed-In Tariff (FiT) policies in the state of  
12 Victoria. In this article, concept analysis techniques and mapping software have been used to  
13 examine RE FiT design elements and priorities proposed by eighty-six RE investors and FiT  
14 stakeholders during the course of the review. The results show that concept analysis and  
15 mapping can be used to analyse FiT designs enabling identification of combinations of  
16 discrete elements including fixed and variable payment rates, differing levels of market  
17 regulation and competition, varying tariff operating periods, and eligibility rules for RE  
18 system sizes, development sites and low emissions technologies. In addition, while the  
19 economic elements of FiT designs were afforded the highest priority by stakeholders, broader  
20 contemporary analysis shows that policy makers and regulators should continue to combine  
21 economic, technology, system and administration elements into tariffs that can deliver new  
22 RE supplies. Also, the results show that governments may elect to change the combinations of  
23 these design elements, introduce other ancillary policy instruments and regulatory  
24 mechanisms, and reshape the FiT schemes in order to accommodate significant shifts in  
25 public policies.

26 **Keywords:** electricity; energy; feed-in; renewable; stakeholders; tariff.

27

28 **Nomenclature**

29 *Technical*

30 **FiT** Feed-in Tariff, cents per kilowatt hour

31 **LCOE** Levelized Cost of Energy, dollars per megawatt hour

32 **PFiT** Premium Feed-in Tariff, cents per kilowatt hour

33 **RET** Renewable Energy Target, per cent or Gigawatt hours

34 **RPS** Renewable Portfolio Standard, per cent

35 **SFiT** Standard Feed-in Tariff, cents per kilowatt hour

36 **TFiT** Transitional Feed-in Tariff, cents per kilowatt hour

37 *General*

38 **CAaM** Concept Analysis and Mapping

39 **GO** Government Organization

40 **NGO** Non-Government Organization

41 **PV** Photo-voltaic

42 **RE** Renewable Energy

43 **VCEC** Victorian Competition and Efficiency Commission

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## 46 **1 Introduction**

47 Feed-in Tariffs for distributed RE sources is the dominant clean energy policy that has been  
48 credited with enabling RE developments and investment, while building energy security and  
49 addressing climate change [1,2,3,4,5,6,7,8,9]. Leading studies of FiT design assert that  
50 combinations of instrument elements (e.g. program length, fixed payment rates) must provide  
51 focused and sustained support for specific RE technologies in order to reduce costs, build  
52 energy diversity, and garner individual and business investment [1,10,11,12]. In addition,  
53 tariff design has been positioned as essential for balancing investor risks and consumer costs,  
54 including providing equitable tariff payment adjustment and program cap mechanisms  
55 [10,13]. Other contemporary studies have highlighted the importance of governments leading  
56 robust tariff design and implementation [14], including streamlining tariff administration and  
57 grid connection processes [15]; designing tariffs jointly for environmental outcomes and harsh  
58 economic realities [16]; using design philosophies that stimulate increased self-consumption  
59 of RE [17]; and, promoting designs that take account of tariff digression and impacts on  
60 future RE growth [18]. Collectively, these studies support the argument that FiT design  
61 factors are of critical importance [1,10,12,19]. Relevantly, there are internationally recognized  
62 examples where deficient FiT designs have resulted in poor RE product manufacturing and  
63 employment outcomes, and spiralling public costs [20,21]. Accordingly, it can be argued that  
64 a FiT must be purposefully designed to meet RE supply and emissions reduction targets, and  
65 avoid systemic failures [22,23].

66 Foundation studies show that FiT policies provide contractually binding payments for RE  
67 outputs for fixed periods, determined through the LCOE plus an investor rate of return  
68 (regulated), or the value of the RE generated using utility cost avoidance or external  
69 sustainability cost methodologies [12]. While investor returns can be paid at fixed  
70 (independent of market pricing) or premium rates (the spot market rate plus a fixed or variable

71 premium payment) [12], the policies can also deliver broader economic benefits [4,5,6,7],  
72 including advancing industry development and innovative product research  
73 [24,25,26,27,28,29]. Importantly, RE research has determined that FiT schemes can stimulate  
74 rapid investment responses, while reducing perceptions of investment risk and improving  
75 energy costs transparency [25,29,30,31,32,33]. Also, studies conducted at national and  
76 industry levels illustrate the value of well-designed FiT schemes for controlling electricity  
77 price rises; improving energy security; and, enabling electricity markets expansion  
78 [1,21,25,34,35]. Further inquiries support the use of FiT policies for addressing RE supply  
79 targets under RPS regimes; developing non-dispatchable energy supplies; and, stimulating  
80 small scale RE systems growth [3,28,31,36,37,38,39].

81 However, FiT policies also possess some disadvantages. Studies of FiT implementation show  
82 that tariffs can drive higher public costs and taxes; increase capital equipment costs,  
83 installation fees and maintenance charges; limit returns on RE investments, and deliver  
84 windfall profits for electricity retailers [22,24,28,40,41,42]. Unsurprisingly, some researchers  
85 are openly critical of FiT instruments asserting that few sustainability benefits have resulted at  
86 the national level (e.g. Germany) [22]. Notwithstanding these reservations, it is difficult to  
87 design FiT policies that collectively take account of electricity costs and price factors,  
88 legislated RE quotas, and mandatory RE targets [1,2,3,30]. Unfortunately, tariff designers  
89 often have to contend with little, or no, change in energy use and demand management  
90 behaviours [43], poorly constructed RE dispatch, transmission and distribution processes and  
91 regulations [42,44], and government-mandated suboptimal geographic locations for RE  
92 development [29,35]. Hence, these factors present challenges for tariff design.

93 Further examination of the literature also highlights that FiT instruments do not operate in  
94 policy or program isolation. As an example, FiT policies can be coupled with RPS policies  
95 (i.e. prescription of energy demand to be met by RE) to grow new RE supply [12,39]. Tariff

96 policies can also form part of larger innovation frameworks and programs that offer incentives  
97 to grow RE supplies, overcome policy voids and systemic failures, and advance the  
98 penetration of RE technologies into communities and business [45]. In addition, contemporary  
99 studies explicate how grid-connected residential RE systems, based on innovative business  
100 models, can support optimal bidding of energy supply volumes into the market by prosumers  
101 to secure feed-in payments, subject to timing, electricity pricing and prevailing risk appetite  
102 factors [46]. Hence, these streams of research show that FiT policies work within composite  
103 policy and regulatory arrangements to deliver new RE supplies.

104 This study supports the extant literature that advocates high quality FiT designs  
105 [1,2,3,10,19,47] with elements such as equitable access to electricity grids; robust and  
106 resilient transmission and distribution networks; a combination of tariff rates, RE quotas or  
107 program caps; tariff rate and participation adjustment protocols; and, efficient administration  
108 [1,2,3,4,5,36,47]. Studies also show that successful designs may allow for commercial (own  
109 and lease) and off grid system investments; gross tariffs for securing early investment returns;  
110 allowances for shifts in energy demand; and, energy production costs recovery  
111 [2,32,44,48,49,50]. In sum, robust FiT designs must be economically and socially sustainable,  
112 with the capacity to promote energy supply chain collaborations [26,33].

113 The motivation for this study was based on analysing and explicating FiT design elements in  
114 the context of Australia's RET of 23.5 per cent by 2020 (i.e. approximately 33,000 GWh of  
115 RE sourced electricity) [51,52], including the installation and removal a carbon price regime  
116 in 2011 and 2014, respectively [53]. A challenge for state and territory governments is the  
117 design of FiT policies that can grow RE investments and meet the RET, taking account of  
118 changing energy policies, economic conditions and electricity markets [51,54]. Hence, the site  
119 selected for analysis is Australia's second largest state, Victoria, where the state government  
120 was looking to design future RE FiT instruments that would rationalize existing FiT

121 instruments; take account of carbon price policy shifts; and, support continued RE investment  
122 [54,55].

123 Given this motivation, the objectives for the research were clustered into two main areas as  
124 follows. First, given the directions of leading studies in FiT design [1,10,12,19], the  
125 identification and analysis of a combination of design elements (e.g. net/gross tariffs; capacity  
126 caps; system size ranges; public funding) with overlaid stakeholder priorities (e.g. economic,  
127 environmental, administrative) provide further theoretical insights and precision to extant  
128 benchmark research. The results also offer instructive direction for policy makers and  
129 regulators involved in tariff design and implementation. Second, through the application of a  
130 dedicated CAaM policy analysis technique [56,57], the research also provided a holistic  
131 composite analysis of tariff design elements, perceived benefits and potential RE growth  
132 barriers. Importantly, this enabled closer examination of additional and ancillary policy  
133 instruments (e.g. RE reverse auctions) [13] that can complement and adjust tariff designs and  
134 assist in growing RE stocks.

135 In meeting these objectives, the research makes useful and diverse contributions in the theory,  
136 practitioner, and research method disciplines. In the theory space, the study advances the  
137 examination and explication of combinations of tariff design elements, an area previously  
138 identified by leading scholars as important for future research [1,10,12,19]. Also, in the  
139 context of policy making and regulatory practice, the research offers alternate insights of how  
140 tariff design elements might be developed and adapted, and incorporated into broader and  
141 potentially more volatile energy policy regimes. As a further contribution, in applying CAaM  
142 techniques to the study, the research has resourcefully expanded the use of this multiple  
143 stakeholder analysis tool into the RE sector and energy policy design and development.



144 The balance of the article is developed as follows. The next section will discuss the  
145 background to the study and outline the research setting. Next, the article will describe the  
146 research method, including the CAaM technique, data collection and analysis procedures,  
147 followed by a discussion of the results. The concluding statements highlight the importance of  
148 implementing robust tariff designs, outline how Victorian FiT schemes benefit from adopting  
149 and/or adjusting combinations of design elements, and offer directions for ongoing research.

## 150 **2 Background - RE FiTs in Victoria, Australia**

151

152 Recent data from the Australian government shows RE sourced electricity generation equates  
153 to approximately 15 per cent (approximately 8.5 per cent short of the RET), with Australia's  
154 primary energy coming from fossil fuels [58]. The latest electricity generation trends from  
155 2016 show that Victoria has approximately 4,200MW of renewable electricity generation  
156 capacity, with a Victorian government report showing that only 14 per cent of the state's  
157 electricity is generated using RE sources [59]. Hence, in order to meet its pro-rata 23.5 per  
158 cent obligations under the national RET, Victoria must continue to develop new RE supplies  
159 with FiT instruments forming a cornerstone of its energy policy mix.

160 In developing RE, Victoria has designed and instituted four FiT policies under the Electricity  
161 Industry Act (2000) Victoria [54,60]. The SFiT, PFiT and TFiT were designed as regulated,  
162 publicly funded, fixed rate and fixed period instruments. The SFiT scheme commenced in  
163 2008 and was available to small RE generators with capacity up to 100kW. The scheme  
164 provided a 'one for one' payment dependent on the investor's consumption tariff rate and  
165 ended on 31 December 2016. The SFiT was instituted to develop the state's wind resources;  
166 improve grid connection for wind energy; and aid Victorian wind turbine industry  
167 development.

168 The PFiT scheme commenced operation in November 2009 and will end on 31 December  
169 2024 (note, the scheme is now closed to investors). PFiT provides 60 cents per kWh net tariff  
170 payments to investors and was aimed at small scale RE generation up to 5kW capacity per

171 site. The PFiT was designed to grow and bring certainty to solar PV investment; reduce  
172 emissions; and, support Victorian solar industry development.

173 The TFiT was launched in January 2012 and guaranteed a minimum rate of 25 cents per kWh  
174 for excess electricity fed back to the grid. This solar tariff required a system of up to 5kW  
175 capacity per site, consumption of 100MWh or less electricity per annum, and a bi-directional  
176 smart meter installed. The TFiT scheme was capped at 75MW capacity and ended on 31  
177 December 2016. The TFiT was installed to ensure equitable support for solar PV investors;  
178 address climate change; take account of falling solar PV unit costs; and, support the state's  
179 solar industry.

180 On 1 January 2014, the VFiT was introduced as a mandatory ongoing tariff design, with the  
181 minimum variable payment rate regulated by Victoria's Essential Services Commission (i.e.  
182 currently 5 cents per kWh, moving to 11.3 cents per kWh on 1 July 2017), and the scheme  
183 funded by electricity retailers (5,000 customers minimum). The VFiT was installed to assure  
184 fair and reasonable payments for new RE investors, and current investors transferring from  
185 closed tariff programs.

186 Hence, given this cumulative policy approach, the future design and adjustment of FiT  
187 instruments will be crucial in meeting RET obligations [51], and realizing long term  
188 sustainability [60]. It should be noted that following the legislated reduction of the RET from  
189 41,000 to 33,000 GWh in June 2015 [51,52] and subsequent slowing of new RE investments  
190 across Australia, the Victorian government has set new state RE targets of 25 per cent by  
191 2020 (+1,500MW) and 40 per cent by 2040 (+5,400MW) to be augmented by reverse auction  
192 enabled FiT payment schemes [59].

### 193 **3 Methodology**

#### 194 **3.1 Concept analysis and mapping research technique**

195 The CAaM is defined as “a structured process, focused on a topic or construct of interest,  
196 involving input from one or more participants, that produces an interpretable pictorial view

197 (concept map) of their ideas and concepts and how these are interrelated”, and is a proven  
198 research technique that allows analysis and description of a topic of interest (e.g. policy)  
199 [56,57]. This technique is applicable to stakeholder investigations where statements are  
200 collectively analysed using the following six step process [61].

201 First, the CAaM project is prepared by developing the focus of the investigation (i.e., current  
202 and future FiT designs and barriers associated with RE generation) and identifying the  
203 stakeholders that provide inputs. Second, inputs that address the investigatory focus are  
204 drafted and submitted by stakeholders (up to 200 participants may be involved). Third, the  
205 stakeholder inputs are structured by groups (i.e., investors, GOs, NGOs, public firms, private  
206 firms). Once in groups, inputs may be ranked in levels of importance (note, in the interest of  
207 equity, all inputs were assigned equal importance). Fourth, specialist CAaM software process  
208 inputs into concept statistics, clustering and multidimensional scaling analyses (Leximancer  
209 CAaM software was used in this study). Fifth, the analyses and maps are interpreted for their  
210 aggregate outcomes and outputs (i.e., collective views/issues raised by the stakeholders).  
211 Finally, the analyses and maps are utilised in management or design processes.

212 CAaM techniques have been used to deliver significant benefits and results in several settings,  
213 including medical education and training [62], psychiatric neurological therapies [63], health  
214 policy design [64], firm and industry level analyses [65], and tertiary level education [66].  
215 Accordingly, it is argued that CAaM can also be applied to FiT design, and assessing barriers  
216 associated with RE developments. However, it is acknowledged that CAaM techniques  
217 possess established weaknesses, including requiring sufficient inputs for analysis and pattern  
218 building; competent interpretation of complex results; and, the clear definition of conceptual  
219 priorities [65,67]. In order to avoid interpretive difficulties, a member of the research team  
220 was recruited on the basis of their significant expertise in using CAaM techniques and  
221 supporting software tools.

### 222 **3.2 Data sources, collection and processing**

223 The data was collected on 15 June 2012 from the state government web pages established for  
224 the inquiry into Feed-in Tariffs and Barriers to Distributed Electricity Generation, conducted  
225 by the VCEC [68]. The VCEC was tasked with investigating current and future RE FiT  
226 (including state tariff termination options); and barriers that may impede RE growth and  
227 meeting RET obligations [68]. Hence, the data collected by VCEC was consistent with the  
228 scope of this tariff design investigation and analytical techniques (i.e. open-ended stakeholder  
229 responses that can be analysed and mapped), with stakeholder submissions providing ‘open  
230 and uninhibited’ views for concept analysis (i.e. a key requirement for CAaM).

231 Data in the form of written submissions from investors, energy users and representatives,  
232 managers and executives in private and public firms, and GOs and NGOs were collected and  
233 catalogued in separate Electronic Storage Folders (ESF) [68]. Each data file has a FiT inquiry  
234 identifier code (FT) and participant number (1 to 86). Also, the VCEC provided assistance  
235 with the reconstruction and provision of some electronic data files that had become corrupted  
236 and unreadable during the course of their inquiry. A total of 86 separate submissions were  
237 analysed with a summary of the ESF and stakeholders presented in Table 1.

238 Table 1 here

### 239 **3.3 Concept analysis and mapping software**

240 The Leximancer CAaM software enabled classification and documentation of concepts and  
241 themes, characterising and sorting of statements, identification of concept terms and  
242 document themes relationships, and removal of asymmetric information (i.e. statements  
243 unrelated to issues under analysis) [69,70]. Also, the software provided integrated CAaM and  
244 automatic text coding functions that supported the study’s analytical processes [56,57,71].

245 The software tool used a seven step analytical process to: (i) select and load the written  
246 content files (i.e. .doc and .pdf files); (ii) remove stop words with limited semantic meaning  
247 (such as ‘and’), and insert text and ESF markers; (iii) automatically extract the high level

248 concept themes (large circles on the map) and fine detail terms (dots on the map) from the  
249 analysed text; (iv) edit the discovered concepts prior to reprocessing, including merging  
250 similar concepts (e.g. tariff and tariffs); (v) establish the text block processing and software  
251 learning parameters (i.e. number of concept (terms) integral to each concept theme, number of  
252 sentences in the text block, and the mapping of concept terms relationships); (vi) undertake  
253 the automatic location and coding of concept terms within the text block (i.e. the automated  
254 equivalent of the ‘manual coding process’ in content analysis) [71]; and, (vii) construct  
255 concept maps and statistics profiles.

256 Three primary information artefacts are created by the software [70] including a frequency  
257 distribution and statistical summary of discovered concept terms; associative behaviours  
258 between the concept terms (i.e. conceptual co-occurrence, with the central concepts being  
259 those that most frequently co-occur within the aggregate written submissions); and conceptual  
260 similarity and specific attraction (i.e. conceptual clustering, where groups of concept terms  
261 appearing in comparable or semantically similar contexts will cluster in close proximity on  
262 the map, representing an issue/set of issues). The software set points for the analysis were in  
263 accordance with procedures established in the Leximancer User Manual [70]. The software  
264 linear mapping mode was used to create stable concept map structures.

### 265 **3.4 The two-stage analytical process**

266 The analysis was executed through a two-stage process. First, the number of concept terms  
267 (points on the map) and the concept theme/s (high level theme of the aggregate written  
268 submissions) size was maximised (i.e. set to 100 per cent). This allowed all the concept terms  
269 and the primary concept themes for the aggregate written submissions to be identified (i.e. the  
270 major RE FiT issues and associated concept terms) [56,57,70]. Second, the software’s Multi-  
271 Dimensional Scaling (MDS) feature was used to steadily reduce the concept theme size in  
272 order to develop a set of workable RE FiT concept clusters and associated terms. As shown in  
273 other studies, the MDS feature enabled the determination of the concept clusters within the

274 aggregate written submissions by rescaling the primary concept themes, and enabling the  
275 secondary concept themes, associative relationships and key participant issues to emerge [65].  
276 The software's concept co-occurrence mapping feature was also activated to record the  
277 strongest relationships between concept terms and deploy the automated text coding function  
278 (i.e., related concept terms are displayed in a table with the coded text logs in the adjacent  
279 columns) [70]. Each piece of coded text is codified with a three digit identifier number (e.g.,  
280 s1\_123) [69,70]. This enabled confirmatory comparisons of the coded text from the written  
281 submissions with mapped concept clusters and terms [70].

## 282 **4 Results and Discussion**

### 283 **4.1 The concept analysis and mapping results**

284 The consolidated results from the CAaM analysis are presented in Table 2. The results show  
285 that the 86 stakeholder inputs were focused on the primary theme of RE generation.

286 Table 2 here

287 The analysis also uncovered approximately 100 to 400 concept terms within each stakeholder  
288 category, with 'energy' the dominant concept term across the four ESF inputs. The  
289 determination of the central concept terms within each stakeholder category illustrated that  
290 the use of FiT for growing RE systems investment and distributed electricity generation was  
291 the pivotal concern in the framing of inputs.

292 Importantly, the cluster analysis determined that the use of RE FiT was an important driver of  
293 investment decisions, and that some future fair and reasonable FiT (either regulated-fixed or  
294 market-based variable rates) would support RE systems development. The clusters also  
295 exposed several benefits related to RE systems development (e.g. deferred grid infrastructure  
296 upgrades, energy costs savings, reduced emissions), while highlighting potential barriers to  
297 RE developments (e.g. onerous industry regulation, network and grid connection problems).  
298 An example concept map and cluster group for ESF1 is shown in Fig. 1.

299 In addition, 410 coded participant statements were extracted using the CAaM software, and  
300 separated into RE tariff design (192) and associated benefits (169), and distributed generation  
301 development barriers (49). The content analysis results, summaries and coded text examples  
302 are presented in the following sections.

303 Fig. 1 here

#### 304 **4.2 RE FiT design elements and associated benefits**

305 The analysis of coded statements showed a strong level of support for a tariff design that is  
306 based on a regulated net or gross metered tariff at rates between 15 and 60 cents per kWh (i.e.  
307 47% of participant statements) (see Fig. 2). As a typical example, the environment focused  
308 LIVE NGO (FT-55) [68] stated that gross FiT were necessary to drive RE developments:

309 “As previously stated, with the adoption of renewable energy as a much greater proportion of our  
310 energy mix—in addition to mitigating catastrophic global warming—there will be the added benefit of  
311 a boost to our local economies and new, more secure and sustainable ‘green collar’ jobs in Victoria.  
312 Arguably the most effective policy tool to achieve a rapid, widespread uptake of solar energy in  
313 Victoria would be to offer gross metered Feed-in Tariffs of around 60c/kWh to reward generators for  
314 the safe, secure, zero emission energy they produce.” (s1\_52, LIVE NGO, 19 March 2012).  
315

316 Comparatively, approximately 13% of participant statements (primarily from energy firms  
317 and the electricity supply NGO) presented that regulated FiT are unnecessary and that  
318 payments for net exports of electricity to the state power grid should be based on open market  
319 competition and pricing. As an example, integrated energy firm Origin Energy (FT-81) [68]  
320 stated that competitive market processes should guide electricity export payments:

321 “Origin does not believe a regulated FIT is required. There is no evidence that the market has failed  
322 given the voluntary FITs offered by electricity retailers. Origin believes rivalry between retailers  
323 (which seems to be sufficient for the determination of competitive retail supply prices) is the most  
324 efficient and equitable means of determining unregulated FITs” (s1\_117, Origin Energy, 26 March  
325 2012).

326 **This diversity of participant views highlights the priority placed on the economic elements of**  
327 **FiT designs, and the differences between community and more commercial perspectives with**  
328 **respect to RE supply development using FiT schemes.**

329 Fig. 2 here

330 The results also illustrate that tariff designs can be extremely complex with the opportunity to  
331 exercise different combinations of elements (see Fig. 2), subject to the tariff’s objectives and  
332 scope. In this respect, the analysis uncovered other important FiT design elements, including  
333 applying tariffs to a wider range of technologies; setting stable and long term tariff periods;  
334 establishing tariffs for varying RE systems size ranges; applying tariffs to larger scale regional  
335 community, commercial and leased RE systems; and, integrated tariff transaction procedures  
336 that combines retail consumption tariff and FiT payments and contracts, service fees,  
337 government charges and RE (green) certificate transactions.

338 As part of a new tariff design, a number of participants considered that any future RE FiT  
339 should allow a wide range of RE, hybrid and low emissions technologies (e.g. solar-natural  
340 gas energy systems) to qualify for entry into the scheme (14% of participant statements),  
341 while a further group of participants argued for higher levels of investment and income  
342 certainty through the application of long term FiT ranging from 10 to 25 years (8% of  
343 participant statements). As examples, low emissions technology manufacturer Ceramic Fuel  
344 Cells Limited (FT-41) [68] argued that tariffs should be technology neutral:

345 “We suggest the Commission should take into account the following factors when designing feed-in  
346 tariffs. Technology Neutral – Any technology which is small scale and lower emission achieves the  
347 same valid policy objective and should qualify for a feed-in tariff.” (s1\_171, Ceramic Fuel Cells  
348 Limited, 19 March 2012).

349 while RE consulting and engineering firm Ironbark Sustainability (FT-50) [68] argued for a  
350 long term stable tariff structure:

351 “A strong feed-in-tariff would be fixed for 20 years, providing a guarantee on investment and offering  
352 financial certainty for Distributed Generation. The current uncertainty hurts investment. For example,  
353 council’s cannot accurately develop a business case and payback period models for rolling out solar PV  
354 because they are unsure if they will still be covered by the feed-in-tariff” (s1\_39, Ironbark  
355 Sustainability, 19 March 2012).

356

357 These types of statements show that tariff designs might be expanded to include several  
358 technologies, while also reinforcing the need to assure investors that tariff operating periods  
359 will be honoured. Other aspects of tariff design raised by participants assert that all RE



360 systems sizes (i.e. micro generation <5kW, small scale 5kW to 100kW, medium scale 100kW  
361 to 5MW, large scale 5MW to 30MW) (see Enviromate, FT-60), community-based RE  
362 systems, and RE systems deployed on commercial and leased sites should be eligible for  
363 inclusion in FiT (see Mildura Development Corporation, FT-49) [68]; and that streamlined  
364 tariff administration would be beneficial (see Exigency, FT-04) [68].

365 Also, the automated analysis allowed extraction of 169 coded participant statements that were  
366 related to four major benefits of establishing a new FiT. First, participants considered that  
367 new RE FiT would support environmental and climate change mitigation objectives through  
368 the introduction of increased RE capacity (29% of statements). This was observed as the most  
369 critical issue in arguing for the continuation of FiT in Victoria [51]. Second, the continued  
370 development of the state RE industry sector and sustainable regional communities was seen as  
371 an important outcome from retention of the Victorian FiT schemes (25% of statements). In  
372 this respect, the tariffs were seen as enablers of economic and social growth in the state  
373 [72,73]. Third, participants espoused the reduced financial risks and increased benefits that  
374 would flow to RE systems investors and state electricity consumers should FiT schemes be  
375 retained (24% of statements). In this context, adequate returns on RE systems investment and  
376 any associated household electricity cost savings were presented as important benefits [74].  
377 Fourth, electricity generation and supply infrastructure, including improvements in state  
378 energy security, were identified as tariff beneficiaries by participants (22% of statements).  
379 Reduced dependency and transition away from fossil fuelled electricity generation assets were  
380 considered as benefits that would flow from continued FiT schemes [75,76]. The statement  
381 from RE engineering firm Regional Cleantech Solutions Limited (FT-53) [68] offers a  
382 consolidated view of benefits:

383 “A feed in tariff for community based projects is easy to understand, supports regional development,  
384 and is politically a winner. A community renewable energy project can deliver economic,  
385 environmental and social benefit simultaneously. These include retention of income locally from  
386 energy revenues distributed to local owners/shareholders, creation of local employment in construction,  
387 operation and maintenance; reduced costs of energy for households and businesses, a reduction in the

388 local carbon footprint, and engagement of the broader population in the issues of sustainability and  
389 climate change” (s1\_17, Regional Cleantech Solutions Limited, 19 March 2012).

390 In summary, the results from the analysis expose the importance of combining the economic,  
391 technology, system size, development and administration elements in the FiT design  
392 [1,10,12,19]. Importantly, these elements reflect the design priorities assigned by the FiT  
393 stakeholders under analysis. Also, the identification and documentation of these FiT design  
394 elements and associated benefits demonstrates the utility and value of CAaM techniques for  
395 analysing and developing these RE policy instruments.

### 396 **4.3 Barriers to distributed renewable energy generation**

397 Participants identified three major and two minor barriers to distributed RE generation in  
398 Victoria as noted in Table 3. The three major barriers are consistent with the RE literature  
399 [77].

400 Table 3 here

401 The highest rated barrier by participants was the overly onerous levels of government  
402 regulation including inefficient and uncoordinated administration, multiple levels of  
403 development approval, and sudden changes in government policy. As an example, RE  
404 engineering firm Neilson Electrical Systems Pty Ltd (FT-84) [68] offered a candid view on  
405 the ‘clumsy’ regulatory arrangements:

406 “The approval and connection process can be complex and overly bureaucratic with many technical  
407 and contractual issues. Some retailers and system suppliers address this by offering a “one stop shop”  
408 service But being a relatively new process for the energy industry, it is still rather clumsy” (s1\_42,  
409 Neilson Electrical Systems Pty Ltd, 19 March 2012).

410 The other two major barriers focus on problems associated with higher rates of RE systems  
411 investment and stable financial returns, and establishing timely and reliable grid connections.  
412 Participants presented concerns related to the high capital costs of RE supply systems,  
413 especially where larger commercially based systems in the 100kW to 30MW capacity range  
414 might be considered, and the difficulties associated with securing profitable multi-year PPAs

415 with public firms and private power companies [78,79]. At the time, the implementation of  
416 the national carbon pricing regime was also seen as an added complication in the process of  
417 tariff design and RE development (i.e. limited incentives to invest in high cost RE capacity  
418 projects) [53,80]. The issue of assuring timely and reliable RE systems connections to the  
419 power grid, through the distribution network service provider, was also promoted as a barrier  
420 that must be overcome as part of any future FiT (the administrative forms and paperwork  
421 were seen as cumbersome, time consuming and inefficient) [1,2,3,4,5,8]. The two minor  
422 barriers to enhanced distributed generation highlighted the difficulties of building RE supply  
423 systems when political agendas interfered with the policy development processes (e.g. public  
424 expenditure reduction agenda, anti-regulation advocacy) [81], and incumbency advantage  
425 enjoyed by Victoria's coal fired electricity plants [82].

426 On balance, well-structured administration and development elements of the FiT design  
427 would go some way to addressing and overcoming some of these barriers. Certainly, a settled  
428 tariff policy that provided income security for investors and assured timely and reliable grid  
429 connection would present as a positive complementary policy instrument that integrates with  
430 other federal, state and local RE strategies [83].

## 431 **5 Conclusions**

432 In this study, we have examined a range of design elements that may be applied to FiT.  
433 However, the study has some specific and important limitations. First, individual investors  
434 and energy users made up over half the sample used in the CAaM activity (i.e. 53% of the  
435 sample), while GOs were a very small part of the sample (i.e. 4% of the sample).  
436 Accordingly, this skewed the results towards economic design elements that might be  
437 considered more important by individuals in the community (e.g. fixed and regulated tariff  
438 payment rates). This effect was offset to some extent by statements from ten electricity supply  
439 firms and one electricity supply NGO. Second, Victoria has abundant low cost brown coal

440 resources, coupled with sizeable wind and solar resources. This confluence of different  
441 resource types, and their associated development economics, may make the results less  
442 applicable to some country and regional settings. However, despite these limitations, this  
443 study has made a contribution to cumulative FiT design research [1,10,12,19].

444 First, the results show a priority for economic elements of FiT designs [10,84,85] with  
445 specific emphasis on payment rates and regulatory (or open market) structures. The  
446 stakeholder analysis also presented that tariff designs should integrate additional elements,  
447 including more progressive eligibility rules for different renewable and low emissions  
448 technologies, various individual and commercial (lease and ownership business models) RE  
449 systems ranging from <5kW to 30MW capacity, and streamlined tariff contract and  
450 transaction administration. Notably, while the state government has retained a mix of FiT  
451 designs and elements (PFiT, VFiT), it has elected to exclude low emissions technologies in  
452 tariff schemes in the near term.

453 In late 2015, Victoria instituted its RE Roadmap protocols to enhance elements of its FiT  
454 designs, including improving PV investor and energy retailer business transactions; and  
455 examining different tariff enabled business models to grow RE supply, such as leasing of  
456 solar PV systems (i.e. avoiding high capital costs) and ‘roof registers’ (i.e. matching investors  
457 with parties possessing sufficient roof space to enable PV system installation) [86]. The  
458 protocols are also targeted at overcoming barriers to RE growth, such as inefficient grid  
459 connection processes and technical constraints on RE deployment. In further examples, the  
460 VFiT will be redesigned in the future as a multi-rate FiT to cover time variations in generation  
461 (peak, shoulder and off-peak) [87], while large utility scale generators (>30MW) will tender  
462 in lowest cost reverse auctions to secure a fixed term FiT contract (valued at the difference  
463 between the tendered strike price and a reference market price of electricity) [88]. Hence, this  
464 shows that while the state maintains a firm base of elements through the PFiT and VFiT,

465 Victoria has the capability to tactically reshape its current and introduce new FiT instruments,  
466 using different combinations of design elements and ancillary policies, in order to grow RE  
467 supplies.

468 Second, the results show that the six identified design elements may not only sit in  
469 combination within a FiT policy, but could also form part of a strategic framework of national  
470 and state policies and programs. In this way, the PFiT, VFiT and future large utility scale  
471 tariff designs are integrated into complementary policy frames that can include multilayer  
472 RPS targets, tradeable RE certificates, and climate change and carbon emissions reduction  
473 policies. In this context, the overarching benefit for Victoria is the ability to strategically  
474 modify and adapt its FiT designs to accommodate high impact changes in national policies.  
475 As an example, the state has signalled its intent to use reverse auction enabled large utility  
476 scale FiT designs [59,88] to counter the downturn in domestic RE investment due to the steep  
477 national RET reduction in mid-2015 (-8,000GWh) [52]. This is particularly important given  
478 some of the volatile shifts in climate change and RE policies experienced in Australia during  
479 2011-2015 [52,53].

480 Third, the analysis illustrates that CAaM can be used for FiT design, implementation and  
481 review. The results successfully demonstrate the ability to extract and document combinations  
482 of critical FiT design elements and associated tariff structure benefits using the CAaM  
483 technique and software. Importantly, the analysis provides a unique 360 degree view of the  
484 policy design incorporating community, business and government perspectives. This result  
485 complements the policy analysis outcomes achieved in other disciplines [62,63] and further  
486 extends the use of CAaM into the RE sector. Hence, the use of CAaM is commended as a  
487 valuable technique for RE policy design and development.

488 In closing, given the emergence of energy storage as a closely coupled technology to RE  
489 systems [86], it is expected that different markets (e.g. energy storage, energy capacity) will

490 give rise to new energy supply chain stakeholders, coupled with varying levels of supply and  
491 demand and price fluctuations, over time. Accordingly, any commensurate variations in FiT  
492 design elements and policies should provide future opportunities to advance tariff design  
493 research.

#### 494 Acknowledgements

495 The authors wish to thank the VCEC, the journal's editorial staff, and the reviewers for their  
496 assistance and instruction during the preparation of this article.

#### 497 Funding

498 Funding: This work was supported by the National Centre for Technology Research at the  
499 <Blinded for Review> University [grant number NCTR-45-07].

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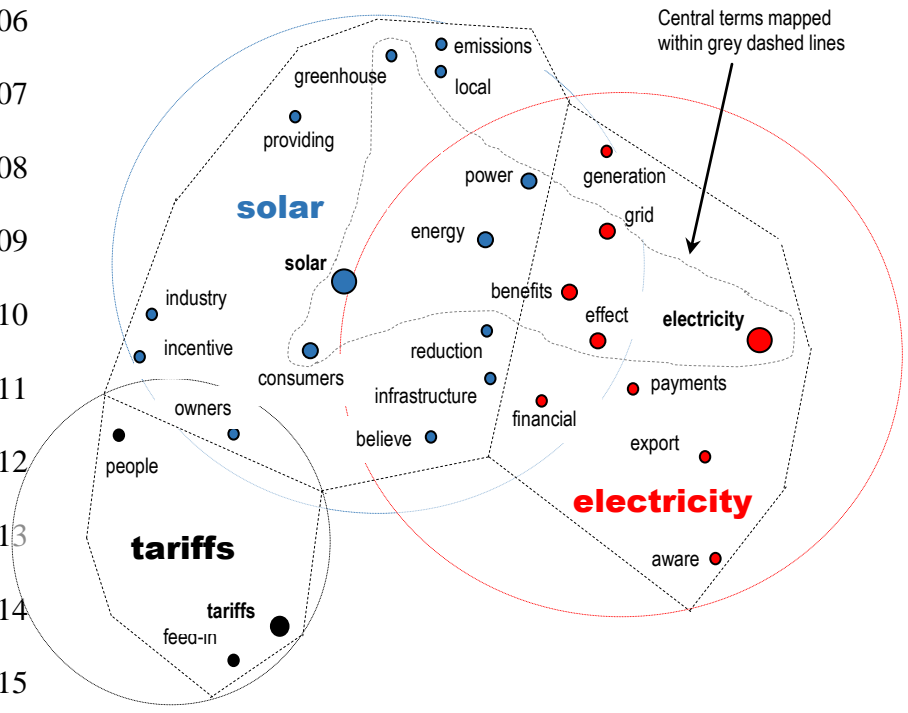
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517 Fig 1. Example Concept Map for ESF1 Cluster

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<p><b>Tariff Type (n=121)</b>          (i) Net or Gross, Government Regulated, Fixed Payment Rate, 15–60 cents/kWh (97)          (ii) Net, Unregulated, Market-based Variable Payment Rate (24)</p>
<p><b>Technology Deployment (n=25)</b>          Technology Neutral. In addition to solar and wind RE, allow hybrid and low emissions technologies</p>
<p><b>Tariff Period of Operation (n=15)</b>          Long term tariff operating period, 10–25 years</p>
<p><b>System Sizes (n=11)</b>          Multiple RE systems sizes are eligible under the tariff:          micro generation &lt;5kW, small scale 5–100kW,          medium scale 100kW–5MW, large scale 5–30MW</p>
<p><b>Development Type (n=10)</b>          Community ownership, larger commercial, and leased developments</p>
<p><b>Tariff Administration (n=10)</b>          Integrate electricity consumption and feed-in supply contracts, electricity retailer service fees, government charges, and RE certificate transactions into tariff administration processes and procedures</p>

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520 Fig 2. Stacking Diagram of FiT design elements (total coded statements, n = 192)

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522 **Table 1**

523 **Summary of Individual RE Investors, Energy Users and Stakeholder Organizations**

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**Individuals or Stakeholder Organization**

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*ESF1: Individual RE Investors and Energy Users (45)*

Forty-five individual investors and energy users in Victoria. Investors and users have installed solar PV systems up to 5kW in size.

*ESF2: Private and Public Firms (23)*

Advance Solar Electrical - Small Medium Enterprise. RE engineering and installation.  
BRT Consulting - Small Medium Enterprise. RE engineering and consulting.  
Comfortid - Small Medium Enterprise. Solar PV and wind turbine systems.  
Enviromate - Small Medium Enterprise. Solar engineering and installation.  
Exigency - Small Medium Enterprise. Carbon market and RE advisory.  
Ironbark Sustainability - Small Medium Enterprise. RE engineering and consulting.  
Neilson Electrical Systems Pty Ltd. - Small Medium Enterprise. RE engineering and consulting.  
Noonan Farms - Small Medium Enterprise. Farm and grazier business.  
Regional Cleantech Solutions - Small Medium Enterprise. RE engineering and consulting.  
Saturn Corporate Resources Pty Ltd. - Small Medium Enterprise. Economic analysis and consulting.  
Ceramic Fuel Cells Ltd. - Low emissions fuel cell manufacture. A\$280 Million Assets; 100 emp.  
RE Solutions Aust. Holdings - Silent wind turbine manufacturing firm. 100 emp.  
Warburton Community Hydro Project - Community owned company. RE community projects.  
Loy Yang Marketing Management Co. - Energy dispatch and trading firm. 2,200MW capacity.  
Union Fenosa Wind Australia - International RE development firm. 503 turbines; 1,200MW capacity.  
Simply Energy - Large electricity and gas retail firm. 300,000 customer accounts.  
Citipower/PowerCor - Electricity Distribution firm. 1,100,000 customers; 82,000km net.  
Jemena - Electricity Distribution firm. 319,000 customers; 11,000km network  
Lumo Energy - Electricity Distribution firm. 400,000 customers; 13,000km network  
United Energy - Electricity Distribution firm. 400,000 customers; 12,000km network.  
APA Group - Gas transmission business. A\$9 Billion Assets; 12,700km pipeline.  
AGL Energy - Large integrated energy firm. A\$7 Billion Revenue; 2,100 emp.  
Origin Energy - Large integrated energy firm. A\$11 Billion Revenue; 5,600 emp.

*ESF3: GO (4)*

Darebin City Council - Municipal government. Pop. – 137,000; 59,000 dwellings.  
South-East Councils Climate Change Alliance - Eight large municipal gov. Pop. – 833,000; 487,000 dwellings.  
Moreland Energy Foundation - Local government business. NFP consulting and education.  
Energy and Water Ombudsman Victoria - State utilities ombudsman for Victoria.

*ESF4: NGO (14)*

Australian PV Association - Australian solar PV industry – peak representative body.  
Australian Solar Round Table - Six large Australian solar RE firms – CEO rep. board.  
Alternative Technology Association - Sustainable technology and practice NFP advocate.  
Beyond Zero Emissions - Sustainable energy research and education. 200 active groups.  
Clean Energy Council - Clean Energy Industry (Australia).  
Climarte - Small climate change and arts advocacy org. 3 employees.  
Dandenong Ranges RE Association - City based climate change action group. 130 members.  
Emerald for Sustainability - Environmental action group. 50 members.  
Energy Supply Association Australia - Energy supply firms (Australia). 114 firms in Australia / NZ.  
Environment Victoria - Environmental action group for Victoria. 416 members.  
Grattan Institute - NFP Public Policy Think Tank and Advocate.  
Locals into Victoria's Environment (LIVE) - Environmental action group for Victoria. 3,000 members.  
Mildura Development Corporation - Mildura region (Vic.) business development body.  
Nat. Electrical & Communications Assoc. - 1,250 Electrical, voice and data businesses – peak rep. body.

525 Source: Victorian Competition and Efficiency Commission, 15 June 2012.

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533 **Table 2**  
 534 Summary of Concept Analysis and Mapping – Participant Responses  
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Concept Mapping Artefact	ESF1	ESF2	ESF3	ESF4
Primary Concept Theme	Electricity	Energy	Energy	Energy
Number of Concept Terms	26	40	29	40
Highest Ranked Term	electricity (406)	energy (325)	energy (98)	energy (327)
Lowest Ranked Term	payments (39)	trading (22)	time (8)	sources (25)
Central Concept Terms (links)	[solar] [energy] [electricity] [power] [grid] [greenhouse] [effect] [consumers] [benefits] (1,570)	[renewable] [energy] [tariff] [distributed] [electricity] [generation] (1,560)	[energy] [feed-in] [tariffs] [distributed] [electricity] [generation] (297)	[renewable] [solar] [energy] [tariff] [distributed] [electricity] [generation] [panels] [cost] (816)
Concept Clusters (No.)	<p>[<i>Electricity</i>]: A key benefit is the financial payments for generating and exporting electricity to the grid that would otherwise go unrewarded.</p> <p>[<i>Solar</i>]: Owners believe that the incentives to invest in solar PV systems include reduced energy costs, deferred upgrades to grid infrastructure, and reduced greenhouse gas emissions.</p> <p>[<i>Tariffs</i>]: Feed-in tariffs should be maintained at between 35 and 60 cents per kWh. (3)</p>	<p>[<i>Energy</i>]: Develop small scale embedded RE systems for distributed power generation. Timely distribution network connections and low emissions technology projects are important for RE development. A carbon price and market trading will impact RE development.</p> <p>[<i>Tariffs</i>]: The need for fair and reasonable solar PV Feed-in Tariffs under customer-retailer electricity supply contracts. (2)</p>	<p>[<i>Energy</i>]: Feed-in Tariffs are an important aspect of developing RE supplies under distributed electricity generation schemes. RE enables greenhouse gas emissions reductions. Reducing barriers and maintaining the benefits of feeding RE to the electricity grid are important.</p> <p>[<i>Solar</i>]: The process of integrating solar PV systems with retail networks should be smooth. (2)</p>	<p>[<i>Energy</i>]: Feed-in Tariffs support investment in solar panels and industry development. RE offer governments a clean alternative to polluting coal fired electricity.</p> <p>[<i>Generation</i>]: Investment in distributed electricity generation systems will be shaped by energy regulations and markets. A carbon price and availability of low greenhouse gas emissions technologies will also impact investment.</p> <p>[<i>Community</i>]: Community investment in sources of RE can assist in reducing the impacts of global climate change. (3)</p>
Coded Participant Statements	180	132	17	81

536  
 537  
 538 **Table 3**  
 539 Barriers and Impediments to Distributed RE Generation  
 540

Barriers (coded statements) (n=49)
1 Regulation, Policy and Administration (22)
– Inefficient and uncoordinated administration
– Convoluted development approvals process
– Sudden shifts and changes in public policy
2 Investment Costs and Returns (10)
– High project capital costs
– Insufficient investment returns
– Profitable power purchase agreements (PPA)
– Carbon price policy shifts
3 Power Grid Connection (10)
– Timely grid connection
– Unreliable grid connections and installation
– Inefficient grid connection process
4 Political Agendas and Interference (4)
– Public expenditure reduction agenda
– Energy industry lobbying for free markets
– Anti-regulation advocacy
5 Fuel Source Parity (3)
– Abundant brown and black fossil fuel resources
– Cheap coal fired power

541

1 **Examining the use of Concept Analysis and Mapping Software for Renewable Energy**  
2 **Feed-In Tariff Design**

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## 9 Abstract

10 The Australian Government's installation of the now defunct carbon price in July 2012,  
11 triggered a review of the Renewable Energy (RE) Feed-In Tariff (FiT) policies in the state of  
12 Victoria. In this article, concept analysis techniques and mapping software have been used to  
13 examine RE FiT design elements and priorities proposed by eighty-six RE investors and FiT  
14 stakeholders during the course of the review. The results show that concept analysis and  
15 mapping can be used to analyse FiT designs enabling identification of combinations of  
16 discrete elements including fixed and variable payment rates, differing levels of market  
17 regulation and competition, varying tariff operating periods, and eligibility rules for RE  
18 system sizes, development sites and low emissions technologies. In addition, while the  
19 economic elements of FiT designs were afforded the highest priority by stakeholders, broader  
20 contemporary analysis shows that policy makers and regulators should continue to combine  
21 economic, technology, system and administration elements into tariffs that can deliver new  
22 RE supplies. Also, the results show that governments may elect to change the combinations of  
23 these design elements, introduce other ancillary policy instruments and regulatory  
24 mechanisms, and reshape the FiT schemes in order to accommodate significant shifts in  
25 public policies.

26 **Keywords:** electricity; energy; feed-in; renewable; stakeholders; tariff.

27

## 28 Nomenclature

### 29 *Technical*

- 30 FiT      Feed-in Tariff, cents per kilowatt hour
- 31 LCOE    Levelized Cost of Energy, dollars per megawatt hour
- 32 PFiT    Premium Feed-in Tariff, cents per kilowatt hour
- 33 RET      Renewable Energy Target, per cent or Gigawatt hours
- 34 RPS      Renewable Portfolio Standard, per cent
- 35 SFiT    Standard Feed-in Tariff, cents per kilowatt hour
- 36 TFiT    Transitional Feed-in Tariff, cents per kilowatt hour

### 37 *General*

- 38 CAaM    Concept Analysis and Mapping
- 39 GO      Government Organization
- 40 NGO     Non-Government Organization
- 41 PV      Photo-voltaic
- 42 RE      Renewable Energy
- 43 VCEC    Victorian Competition and Efficiency Commission

44

45

## 46 **1 Introduction**

47 Feed-in Tariffs for distributed RE sources is the dominant clean energy policy that has been  
48 credited with enabling RE developments and investment, while building energy security and  
49 addressing climate change [1,2,3,4,5,6,7,8,9]. Leading studies of FiT design assert that  
50 combinations of instrument elements (e.g. program length, fixed payment rates) must provide  
51 focused and sustained support for specific RE technologies in order to reduce costs, build  
52 energy diversity, and garner individual and business investment [1,10,11,12]. In addition,  
53 tariff design has been positioned as essential for balancing investor risks and consumer costs,  
54 including providing equitable tariff payment adjustment and program cap mechanisms  
55 [10,13]. Other contemporary studies have highlighted the importance of governments leading  
56 robust tariff design and implementation [14], including streamlining tariff administration and  
57 grid connection processes [15]; designing tariffs jointly for environmental outcomes and harsh  
58 economic realities [16]; using design philosophies that stimulate increased self-consumption  
59 of RE [17]; and, promoting designs that take account of tariff digression and impacts on  
60 future RE growth [18]. Collectively, these studies support the argument that FiT design  
61 factors are of critical importance [1,10,12,19]. Relevantly, there are internationally recognized  
62 examples where deficient FiT designs have resulted in poor RE product manufacturing and  
63 employment outcomes, and spiralling public costs [20,21]. Accordingly, it can be argued that  
64 a FiT must be purposefully designed to meet RE supply and emissions reduction targets, and  
65 avoid systemic failures [22,23].

66 Foundation studies show that FiT policies provide contractually binding payments for RE  
67 outputs for fixed periods, determined through the LCOE plus an investor rate of return  
68 (regulated), or the value of the RE generated using utility cost avoidance or external  
69 sustainability cost methodologies [12]. While investor returns can be paid at fixed  
70 (independent of market pricing) or premium rates (the spot market rate plus a fixed or variable



71 premium payment) [12], the policies can also deliver broader economic benefits [4,5,6,7],  
72 including advancing industry development and innovative product research  
73 [24,25,26,27,28,29]. Importantly, RE research has determined that FiT schemes can stimulate  
74 rapid investment responses, while reducing perceptions of investment risk and improving  
75 energy costs transparency [25,29,30,31,32,33]. Also, studies conducted at national and  
76 industry levels illustrate the value of well-designed FiT schemes for controlling electricity  
77 price rises; improving energy security; and, enabling electricity markets expansion  
78 [1,21,25,34,35]. Further inquiries support the use of FiT policies for addressing RE supply  
79 targets under RPS regimes; developing non-dispatchable energy supplies; and, stimulating  
80 small scale RE systems growth [3,28,31,36,37,38,39].

81 However, FiT policies also possess some disadvantages. Studies of FiT implementation show  
82 that tariffs can drive higher public costs and taxes; increase capital equipment costs,  
83 installation fees and maintenance charges; limit returns on RE investments, and deliver  
84 windfall profits for electricity retailers [22,24,28,40,41,42]. Unsurprisingly, some researchers  
85 are openly critical of FiT instruments asserting that few sustainability benefits have resulted at  
86 the national level (e.g. Germany) [22]. Notwithstanding these reservations, it is difficult to  
87 design FiT policies that collectively take account of electricity costs and price factors,  
88 legislated RE quotas, and mandatory RE targets [1,2,3,30]. Unfortunately, tariff designers  
89 often have to contend with little, or no, change in energy use and demand management  
90 behaviours [43], poorly constructed RE dispatch, transmission and distribution processes and  
91 regulations [42,44], and government-mandated suboptimal geographic locations for RE  
92 development [29,35]. Hence, these factors present challenges for tariff design.

93 Further examination of the literature also highlights that FiT instruments do not operate in  
94 policy or program isolation. As an example, FiT policies can be coupled with RPS policies  
95 (i.e. prescription of energy demand to be met by RE) to grow new RE supply [12,39]. Tariff

96 policies can also form part of larger innovation frameworks and programs that offer incentives  
97 to grow RE supplies, overcome policy voids and systemic failures, and advance the  
98 penetration of RE technologies into communities and business [45]. In addition, contemporary  
99 studies explicate how grid-connected residential RE systems, based on innovative business  
100 models, can support optimal bidding of energy supply volumes into the market by prosumers  
101 to secure feed-in payments, subject to timing, electricity pricing and prevailing risk appetite  
102 factors [46]. Hence, these streams of research show that FiT policies work within composite  
103 policy and regulatory arrangements to deliver new RE supplies.

104 This study supports the extant literature that advocates high quality FiT designs  
105 [1,2,3,10,19,47] with elements such as equitable access to electricity grids; robust and  
106 resilient transmission and distribution networks; a combination of tariff rates, RE quotas or  
107 program caps; tariff rate and participation adjustment protocols; and, efficient administration  
108 [1,2,3,4,5,36,47]. Studies also show that successful designs may allow for commercial (own  
109 and lease) and off grid system investments; gross tariffs for securing early investment returns;  
110 allowances for shifts in energy demand; and, energy production costs recovery  
111 [2,32,44,48,49,50]. In sum, robust FiT designs must be economically and socially sustainable,  
112 with the capacity to promote energy supply chain collaborations [26,33].

113 The motivation for this study was based on analysing and explicating FiT design elements in  
114 the context of Australia's RET of 23.5 per cent by 2020 (i.e. approximately 33,000 GWh of  
115 RE sourced electricity) [51,52], including the installation and removal a carbon price regime  
116 in 2011 and 2014, respectively [53]. A challenge for state and territory governments is the  
117 design of FiT policies that can grow RE investments and meet the RET, taking account of  
118 changing energy policies, economic conditions and electricity markets [51,54]. Hence, the site  
119 selected for analysis is Australia's second largest state, Victoria, where the state government  
120 was looking to design future RE FiT instruments that would rationalize existing FiT

121 instruments; take account of carbon price policy shifts; and, support continued RE investment  
122 [54,55].

123 Given this motivation, the objectives for the research were clustered into two main areas as  
124 follows. First, given the directions of leading studies in FiT design [1,10,12,19], the  
125 identification and analysis of a combination of design elements (e.g. net/gross tariffs; capacity  
126 caps; system size ranges; public funding) with overlaid stakeholder priorities (e.g. economic,  
127 environmental, administrative) provide further theoretical insights and precision to extant  
128 benchmark research. The results also offer instructive direction for policy makers and  
129 regulators involved in tariff design and implementation. Second, through the application of a  
130 dedicated CAaM policy analysis technique [56,57], the research also provided a holistic  
131 composite analysis of tariff design elements, perceived benefits and potential RE growth  
132 barriers. Importantly, this enabled closer examination of additional and ancillary policy  
133 instruments (e.g. RE reverse auctions) [13] that can complement and adjust tariff designs and  
134 assist in growing RE stocks.

135 In meeting these objectives, the research makes useful and diverse contributions in the theory,  
136 practitioner, and research method disciplines. In the theory space, the study advances the  
137 examination and explication of combinations of tariff design elements, an area previously  
138 identified by leading scholars as important for future research [1,10,12,19]. Also, in the  
139 context of policy making and regulatory practice, the research offers alternate insights of how  
140 tariff design elements might be developed and adapted, and incorporated into broader and  
141 potentially more volatile energy policy regimes. As a further contribution, in applying CAaM  
142 techniques to the study, the research has resourcefully expanded the use of this multiple  
143 stakeholder analysis tool into the RE sector and energy policy design and development.

144 The balance of the article is developed as follows. The next section will discuss the  
145 background to the study and outline the research setting. Next, the article will describe the  
146 research method, including the CAaM technique, data collection and analysis procedures,  
147 followed by a discussion of the results. The concluding statements highlight the importance of  
148 implementing robust tariff designs, outline how Victorian FiT schemes benefit from adopting  
149 and/or adjusting combinations of design elements, and offer directions for ongoing research.

## 150 **2 Background - RE FiTs in Victoria, Australia**

151

152 Recent data from the Australian government shows RE sourced electricity generation equates  
153 to approximately 15 per cent (approximately 8.5 per cent short of the RET), with Australia's  
154 primary energy coming from fossil fuels [58]. The latest electricity generation trends from  
155 2016 show that Victoria has approximately 4,200MW of renewable electricity generation  
156 capacity, with a Victorian government report showing that only 14 per cent of the state's  
157 electricity is generated using RE sources [59]. Hence, in order to meet its pro-rata 23.5 per  
158 cent obligations under the national RET, Victoria must continue to develop new RE supplies  
159 with FiT instruments forming a cornerstone of its energy policy mix.

160 In developing RE, Victoria has designed and instituted four FiT policies under the Electricity  
161 Industry Act (2000) Victoria [54,60]. The SFiT, PFiT and TFiT were designed as regulated,  
162 publicly funded, fixed rate and fixed period instruments. The SFiT scheme commenced in  
163 2008 and was available to small RE generators with capacity up to 100kW. The scheme  
164 provided a 'one for one' payment dependent on the investor's consumption tariff rate and  
165 ended on 31 December 2016. The SFiT was instituted to develop the state's wind resources;  
166 improve grid connection for wind energy; and aid Victorian wind turbine industry  
167 development.

168 The PFiT scheme commenced operation in November 2009 and will end on 31 December  
169 2024 (note, the scheme is now closed to investors). PFiT provides 60 cents per kWh net tariff  
170 payments to investors and was aimed at small scale RE generation up to 5kW capacity per

171 site. The PFiT was designed to grow and bring certainty to solar PV investment; reduce  
172 emissions; and, support Victorian solar industry development.

173 The TFiT was launched in January 2012 and guaranteed a minimum rate of 25 cents per kWh  
174 for excess electricity fed back to the grid. This solar tariff required a system of up to 5kW  
175 capacity per site, consumption of 100MWh or less electricity per annum, and a bi-directional  
176 smart meter installed. The TFiT scheme was capped at 75MW capacity and ended on 31  
177 December 2016. The TFiT was installed to ensure equitable support for solar PV investors;  
178 address climate change; take account of falling solar PV unit costs; and, support the state's  
179 solar industry.

180 On 1 January 2014, the VFiT was introduced as a mandatory ongoing tariff design, with the  
181 minimum variable payment rate regulated by Victoria's Essential Services Commission (i.e.  
182 currently 5 cents per kWh, moving to 11.3 cents per kWh on 1 July 2017), and the scheme  
183 funded by electricity retailers (5,000 customers minimum). The VFiT was installed to assure  
184 fair and reasonable payments for new RE investors, and current investors transferring from  
185 closed tariff programs.

186 Hence, given this cumulative policy approach, the future design and adjustment of FiT  
187 instruments will be crucial in meeting RET obligations [51], and realizing long term  
188 sustainability [60]. It should be noted that following the legislated reduction of the RET from  
189 41,000 to 33,000 GWh in June 2015 [51,52] and subsequent slowing of new RE investments  
190 across Australia, the Victorian government has set new state RE targets of 25 per cent by  
191 2020 (+1,500MW) and 40 per cent by 2040 (+5,400MW) to be augmented by reverse auction  
192 enabled FiT payment schemes [59].

### 193 **3 Methodology**

#### 194 **3.1 Concept analysis and mapping research technique**

195 The CAaM is defined as “a structured process, focused on a topic or construct of interest,  
196 involving input from one or more participants, that produces an interpretable pictorial view

197 (concept map) of their ideas and concepts and how these are interrelated”, and is a proven  
198 research technique that allows analysis and description of a topic of interest (e.g. policy)  
199 [56,57]. This technique is applicable to stakeholder investigations where statements are  
200 collectively analysed using the following six step process [61].

201 First, the CAaM project is prepared by developing the focus of the investigation (i.e., current  
202 and future FiT designs and barriers associated with RE generation) and identifying the  
203 stakeholders that provide inputs. Second, inputs that address the investigatory focus are  
204 drafted and submitted by stakeholders (up to 200 participants may be involved). Third, the  
205 stakeholder inputs are structured by groups (i.e., investors, GOs, NGOs, public firms, private  
206 firms). Once in groups, inputs may be ranked in levels of importance (note, in the interest of  
207 equity, all inputs were assigned equal importance). Fourth, specialist CAaM software process  
208 inputs into concept statistics, clustering and multidimensional scaling analyses (Leximancer  
209 CAaM software was used in this study). Fifth, the analyses and maps are interpreted for their  
210 aggregate outcomes and outputs (i.e., collective views/issues raised by the stakeholders).  
211 Finally, the analyses and maps are utilised in management or design processes.

212 CAaM techniques have been used to deliver significant benefits and results in several settings,  
213 including medical education and training [62], psychiatric neurological therapies [63], health  
214 policy design [64], firm and industry level analyses [65], and tertiary level education [66].  
215 Accordingly, it is argued that CAaM can also be applied to FiT design, and assessing barriers  
216 associated with RE developments. However, it is acknowledged that CAaM techniques  
217 possess established weaknesses, including requiring sufficient inputs for analysis and pattern  
218 building; competent interpretation of complex results; and, the clear definition of conceptual  
219 priorities [65,67]. In order to avoid interpretive difficulties, a member of the research team  
220 was recruited on the basis of their significant expertise in using CAaM techniques and  
221 supporting software tools.

### 222 **3.2 Data sources, collection and processing**

223 The data was collected on 15 June 2012 from the state government web pages established for  
224 the inquiry into Feed-in Tariffs and Barriers to Distributed Electricity Generation, conducted  
225 by the VCEC [68]. The VCEC was tasked with investigating current and future RE FiT  
226 (including state tariff termination options); and barriers that may impede RE growth and  
227 meeting RET obligations [68]. Hence, the data collected by VCEC was consistent with the  
228 scope of this tariff design investigation and analytical techniques (i.e. open-ended stakeholder  
229 responses that can be analysed and mapped), with stakeholder submissions providing ‘open  
230 and uninhibited’ views for concept analysis (i.e. a key requirement for CAaM).

231 Data in the form of written submissions from investors, energy users and representatives,  
232 managers and executives in private and public firms, and GOs and NGOs were collected and  
233 catalogued in separate Electronic Storage Folders (ESF) [68]. Each data file has a FiT inquiry  
234 identifier code (FT) and participant number (1 to 86). Also, the VCEC provided assistance  
235 with the reconstruction and provision of some electronic data files that had become corrupted  
236 and unreadable during the course of their inquiry. A total of 86 separate submissions were  
237 analysed with a summary of the ESF and stakeholders presented in Table 1.

238 Table 1 here

### 239 **3.3 Concept analysis and mapping software**

240 The Leximancer CAaM software enabled classification and documentation of concepts and  
241 themes, characterising and sorting of statements, identification of concept terms and  
242 document themes relationships, and removal of asymmetric information (i.e. statements  
243 unrelated to issues under analysis) [69,70]. Also, the software provided integrated CAaM and  
244 automatic text coding functions that supported the study’s analytical processes [56,57,71].

245 The software tool used a seven step analytical process to: (i) select and load the written  
246 content files (i.e. .doc and .pdf files); (ii) remove stop words with limited semantic meaning  
247 (such as ‘and’), and insert text and ESF markers; (iii) automatically extract the high level

248 concept themes (large circles on the map) and fine detail terms (dots on the map) from the  
249 analysed text; (iv) edit the discovered concepts prior to reprocessing, including merging  
250 similar concepts (e.g. tariff and tariffs); (v) establish the text block processing and software  
251 learning parameters (i.e. number of concept (terms) integral to each concept theme, number of  
252 sentences in the text block, and the mapping of concept terms relationships); (vi) undertake  
253 the automatic location and coding of concept terms within the text block (i.e. the automated  
254 equivalent of the ‘manual coding process’ in content analysis) [71]; and, (vii) construct  
255 concept maps and statistics profiles.

256 Three primary information artefacts are created by the software [70] including a frequency  
257 distribution and statistical summary of discovered concept terms; associative behaviours  
258 between the concept terms (i.e. conceptual co-occurrence, with the central concepts being  
259 those that most frequently co-occur within the aggregate written submissions); and conceptual  
260 similarity and specific attraction (i.e. conceptual clustering, where groups of concept terms  
261 appearing in comparable or semantically similar contexts will cluster in close proximity on  
262 the map, representing an issue/set of issues). The software set points for the analysis were in  
263 accordance with procedures established in the Leximancer User Manual [70]. The software  
264 linear mapping mode was used to create stable concept map structures.

### 265 **3.4 The two-stage analytical process**

266 The analysis was executed through a two-stage process. First, the number of concept terms  
267 (points on the map) and the concept theme/s (high level theme of the aggregate written  
268 submissions) size was maximised (i.e. set to 100 per cent). This allowed all the concept terms  
269 and the primary concept themes for the aggregate written submissions to be identified (i.e. the  
270 major RE FiT issues and associated concept terms) [56,57,70]. Second, the software’s Multi-  
271 Dimensional Scaling (MDS) feature was used to steadily reduce the concept theme size in  
272 order to develop a set of workable RE FiT concept clusters and associated terms. As shown in  
273 other studies, the MDS feature enabled the determination of the concept clusters within the



274 aggregate written submissions by rescaling the primary concept themes, and enabling the  
275 secondary concept themes, associative relationships and key participant issues to emerge [65].  
276 The software's concept co-occurrence mapping feature was also activated to record the  
277 strongest relationships between concept terms and deploy the automated text coding function  
278 (i.e., related concept terms are displayed in a table with the coded text logs in the adjacent  
279 columns) [70]. Each piece of coded text is codified with a three digit identifier number (e.g.,  
280 s1\_123) [69,70]. This enabled confirmatory comparisons of the coded text from the written  
281 submissions with mapped concept clusters and terms [70].

## 282 **4 Results and Discussion**

### 283 **4.1 The concept analysis and mapping results**

284 The consolidated results from the CAaM analysis are presented in Table 2. The results show  
285 that the 86 stakeholder inputs were focused on the primary theme of RE generation.

286 Table 2 here

287 The analysis also uncovered approximately 100 to 400 concept terms within each stakeholder  
288 category, with 'energy' the dominant concept term across the four ESF inputs. The  
289 determination of the central concept terms within each stakeholder category illustrated that  
290 the use of FiT for growing RE systems investment and distributed electricity generation was  
291 the pivotal concern in the framing of inputs.

292 Importantly, the cluster analysis determined that the use of RE FiT was an important driver of  
293 investment decisions, and that some future fair and reasonable FiT (either regulated-fixed or  
294 market-based variable rates) would support RE systems development. The clusters also  
295 exposed several benefits related to RE systems development (e.g. deferred grid infrastructure  
296 upgrades, energy costs savings, reduced emissions), while highlighting potential barriers to  
297 RE developments (e.g. onerous industry regulation, network and grid connection problems).  
298 An example concept map and cluster group for ESF1 is shown in Fig. 1.

299 In addition, 410 coded participant statements were extracted using the CAaM software, and  
300 separated into RE tariff design (192) and associated benefits (169), and distributed generation  
301 development barriers (49). The content analysis results, summaries and coded text examples  
302 are presented in the following sections.

303 Fig. 1 here

#### 304 **4.2 RE FiT design elements and associated benefits**

305 The analysis of coded statements showed a strong level of support for a tariff design that is  
306 based on a regulated net or gross metered tariff at rates between 15 and 60 cents per kWh (i.e.  
307 47% of participant statements) (see Fig. 2). As a typical example, the environment focused  
308 LIVE NGO (FT-55) [68] stated that gross FiT were necessary to drive RE developments:

309 “As previously stated, with the adoption of renewable energy as a much greater proportion of our  
310 energy mix—in addition to mitigating catastrophic global warming—there will be the added benefit of  
311 a boost to our local economies and new, more secure and sustainable ‘green collar’ jobs in Victoria.  
312 Arguably the most effective policy tool to achieve a rapid, widespread uptake of solar energy in  
313 Victoria would be to offer gross metered Feed-in Tariffs of around 60c/kWh to reward generators for  
314 the safe, secure, zero emission energy they produce.” (s1\_52, LIVE NGO, 19 March 2012).  
315

316 Comparatively, approximately 13% of participant statements (primarily from energy firms  
317 and the electricity supply NGO) presented that regulated FiT are unnecessary and that  
318 payments for net exports of electricity to the state power grid should be based on open market  
319 competition and pricing. As an example, integrated energy firm Origin Energy (FT-81) [68]  
320 stated that competitive market processes should guide electricity export payments:

321 “Origin does not believe a regulated FIT is required. There is no evidence that the market has failed  
322 given the voluntary FITs offered by electricity retailers. Origin believes rivalry between retailers  
323 (which seems to be sufficient for the determination of competitive retail supply prices) is the most  
324 efficient and equitable means of determining unregulated FITs” (s1\_117, Origin Energy, 26 March  
325 2012).

326 This diversity of participant views highlights the priority placed on the economic elements of  
327 FiT designs, and the differences between community and more commercial perspectives with  
328 respect to RE supply development using FiT schemes.

329 Fig. 2 here

330 The results also illustrate that tariff designs can be extremely complex with the opportunity to  
331 exercise different combinations of elements (see Fig. 2), subject to the tariff’s objectives and  
332 scope. In this respect, the analysis uncovered other important FiT design elements, including  
333 applying tariffs to a wider range of technologies; setting stable and long term tariff periods;  
334 establishing tariffs for varying RE systems size ranges; applying tariffs to larger scale regional  
335 community, commercial and leased RE systems; and, integrated tariff transaction procedures  
336 that combines retail consumption tariff and FiT payments and contracts, service fees,  
337 government charges and RE (green) certificate transactions.

338 As part of a new tariff design, a number of participants considered that any future RE FiT  
339 should allow a wide range of RE, hybrid and low emissions technologies (e.g. solar-natural  
340 gas energy systems) to qualify for entry into the scheme (14% of participant statements),  
341 while a further group of participants argued for higher levels of investment and income  
342 certainty through the application of long term FiT ranging from 10 to 25 years (8% of  
343 participant statements). As examples, low emissions technology manufacturer Ceramic Fuel  
344 Cells Limited (FT-41) [68] argued that tariffs should be technology neutral:

345 “We suggest the Commission should take into account the following factors when designing feed-in  
346 tariffs. Technology Neutral – Any technology which is small scale and lower emission achieves the  
347 same valid policy objective and should qualify for a feed-in tariff.” (s1\_171, Ceramic Fuel Cells  
348 Limited, 19 March 2012).

349 while RE consulting and engineering firm Ironbark Sustainability (FT-50) [68] argued for a  
350 long term stable tariff structure:

351 “A strong feed-in-tariff would be fixed for 20 years, providing a guarantee on investment and offering  
352 financial certainty for Distributed Generation. The current uncertainty hurts investment. For example,  
353 council’s cannot accurately develop a business case and payback period models for rolling out solar PV  
354 because they are unsure if they will still be covered by the feed-in-tariff” (s1\_39, Ironbark  
355 Sustainability, 19 March 2012).

356

357 These types of statements show that tariff designs might be expanded to include several  
358 technologies, while also reinforcing the need to assure investors that tariff operating periods  
359 will be honoured. Other aspects of tariff design raised by participants assert that all RE

360 systems sizes (i.e. micro generation <5kW, small scale 5kW to 100kW, medium scale 100kW  
361 to 5MW, large scale 5MW to 30MW) (see Enviromate, FT-60), community-based RE  
362 systems, and RE systems deployed on commercial and leased sites should be eligible for  
363 inclusion in FiT (see Mildura Development Corporation, FT-49) [68]; and that streamlined  
364 tariff administration would be beneficial (see Exigency, FT-04) [68].

365 Also, the automated analysis allowed extraction of 169 coded participant statements that were  
366 related to four major benefits of establishing a new FiT. First, participants considered that  
367 new RE FiT would support environmental and climate change mitigation objectives through  
368 the introduction of increased RE capacity (29% of statements). This was observed as the most  
369 critical issue in arguing for the continuation of FiT in Victoria [51]. Second, the continued  
370 development of the state RE industry sector and sustainable regional communities was seen as  
371 an important outcome from retention of the Victorian FiT schemes (25% of statements). In  
372 this respect, the tariffs were seen as enablers of economic and social growth in the state  
373 [72,73]. Third, participants espoused the reduced financial risks and increased benefits that  
374 would flow to RE systems investors and state electricity consumers should FiT schemes be  
375 retained (24% of statements). In this context, adequate returns on RE systems investment and  
376 any associated household electricity cost savings were presented as important benefits [74].  
377 Fourth, electricity generation and supply infrastructure, including improvements in state  
378 energy security, were identified as tariff beneficiaries by participants (22% of statements).  
379 Reduced dependency and transition away from fossil fuelled electricity generation assets were  
380 considered as benefits that would flow from continued FiT schemes [75,76]. The statement  
381 from RE engineering firm Regional Cleantech Solutions Limited (FT-53) [68] offers a  
382 consolidated view of benefits:

383 “A feed in tariff for community based projects is easy to understand, supports regional development,  
384 and is politically a winner. A community renewable energy project can deliver economic,  
385 environmental and social benefit simultaneously. These include retention of income locally from  
386 energy revenues distributed to local owners/shareholders, creation of local employment in construction,  
387 operation and maintenance; reduced costs of energy for households and businesses, a reduction in the

388 local carbon footprint, and engagement of the broader population in the issues of sustainability and  
389 climate change” (s1\_17, Regional Cleantech Solutions Limited, 19 March 2012).

390 In summary, the results from the analysis expose the importance of combining the economic,  
391 technology, system size, development and administration elements in the FiT design  
392 [1,10,12,19]. Importantly, these elements reflect the design priorities assigned by the FiT  
393 stakeholders under analysis. Also, the identification and documentation of these FiT design  
394 elements and associated benefits demonstrates the utility and value of CAaM techniques for  
395 analysing and developing these RE policy instruments.

### 396 **4.3 Barriers to distributed renewable energy generation**

397 Participants identified three major and two minor barriers to distributed RE generation in  
398 Victoria as noted in Table 3. The three major barriers are consistent with the RE literature  
399 [77].

400 Table 3 here

401 The highest rated barrier by participants was the overly onerous levels of government  
402 regulation including inefficient and uncoordinated administration, multiple levels of  
403 development approval, and sudden changes in government policy. As an example, RE  
404 engineering firm Neilson Electrical Systems Pty Ltd (FT-84) [68] offered a candid view on  
405 the ‘clumsy’ regulatory arrangements:

406 “The approval and connection process can be complex and overly bureaucratic with many technical  
407 and contractual issues. Some retailers and system suppliers address this by offering a “one stop shop”  
408 service But being a relatively new process for the energy industry, it is still rather clumsy” (s1\_42,  
409 Neilson Electrical Systems Pty Ltd, 19 March 2012).

410 The other two major barriers focus on problems associated with higher rates of RE systems  
411 investment and stable financial returns, and establishing timely and reliable grid connections.  
412 Participants presented concerns related to the high capital costs of RE supply systems,  
413 especially where larger commercially based systems in the 100kW to 30MW capacity range  
414 might be considered, and the difficulties associated with securing profitable multi-year PPAs

415 with public firms and private power companies [78,79]. At the time, the implementation of  
416 the national carbon pricing regime was also seen as an added complication in the process of  
417 tariff design and RE development (i.e. limited incentives to invest in high cost RE capacity  
418 projects) [53,80]. The issue of assuring timely and reliable RE systems connections to the  
419 power grid, through the distribution network service provider, was also promoted as a barrier  
420 that must be overcome as part of any future FiT (the administrative forms and paperwork  
421 were seen as cumbersome, time consuming and inefficient) [1,2,3,4,5,8]. The two minor  
422 barriers to enhanced distributed generation highlighted the difficulties of building RE supply  
423 systems when political agendas interfered with the policy development processes (e.g. public  
424 expenditure reduction agenda, anti-regulation advocacy) [81], and incumbency advantage  
425 enjoyed by Victoria's coal fired electricity plants [82].

426 On balance, well-structured administration and development elements of the FiT design  
427 would go some way to addressing and overcoming some of these barriers. Certainly, a settled  
428 tariff policy that provided income security for investors and assured timely and reliable grid  
429 connection would present as a positive complementary policy instrument that integrates with  
430 other federal, state and local RE strategies [83].

## 431 **5 Conclusions**

432 In this study, we have examined a range of design elements that may be applied to FiT.  
433 However, the study has some specific and important limitations. First, individual investors  
434 and energy users made up over half the sample used in the CAaM activity (i.e. 53% of the  
435 sample), while GOs were a very small part of the sample (i.e. 4% of the sample).  
436 Accordingly, this skewed the results towards economic design elements that might be  
437 considered more important by individuals in the community (e.g. fixed and regulated tariff  
438 payment rates). This effect was offset to some extent by statements from ten electricity supply  
439 firms and one electricity supply NGO. Second, Victoria has abundant low cost brown coal

440 resources, coupled with sizeable wind and solar resources. This confluence of different  
441 resource types, and their associated development economics, may make the results less  
442 applicable to some country and regional settings. However, despite these limitations, this  
443 study has made a contribution to cumulative FiT design research [1,10,12,19].

444 First, the results show a priority for economic elements of FiT designs [10,84,85] with  
445 specific emphasis on payment rates and regulatory (or open market) structures. The  
446 stakeholder analysis also presented that tariff designs should integrate additional elements,  
447 including more progressive eligibility rules for different renewable and low emissions  
448 technologies, various individual and commercial (lease and ownership business models) RE  
449 systems ranging from <5kW to 30MW capacity, and streamlined tariff contract and  
450 transaction administration. Notably, while the state government has retained a mix of FiT  
451 designs and elements (PFiT, VFiT), it has elected to exclude low emissions technologies in  
452 tariff schemes in the near term.

453 In late 2015, Victoria instituted its RE Roadmap protocols to enhance elements of its FiT  
454 designs, including improving PV investor and energy retailer business transactions; and  
455 examining different tariff enabled business models to grow RE supply, such as leasing of  
456 solar PV systems (i.e. avoiding high capital costs) and ‘roof registers’ (i.e. matching investors  
457 with parties possessing sufficient roof space to enable PV system installation) [86]. The  
458 protocols are also targeted at overcoming barriers to RE growth, such as inefficient grid  
459 connection processes and technical constraints on RE deployment. In further examples, the  
460 VFiT will be redesigned in the future as a multi-rate FiT to cover time variations in generation  
461 (peak, shoulder and off-peak) [87], while large utility scale generators (>30MW) will tender  
462 in lowest cost reverse auctions to secure a fixed term FiT contract (valued at the difference  
463 between the tendered strike price and a reference market price of electricity) [88]. Hence, this  
464 shows that while the state maintains a firm base of elements through the PFiT and VFiT,

465 Victoria has the capability to tactically reshape its current and introduce new FiT instruments,  
466 using different combinations of design elements and ancillary policies, in order to grow RE  
467 supplies.

468 Second, the results show that the six identified design elements may not only sit in  
469 combination within a FiT policy, but could also form part of a strategic framework of national  
470 and state policies and programs. In this way, the PFiT, VFiT and future large utility scale  
471 tariff designs are integrated into complementary policy frames that can include multilayer  
472 RPS targets, tradeable RE certificates, and climate change and carbon emissions reduction  
473 policies. In this context, the overarching benefit for Victoria is the ability to strategically  
474 modify and adapt its FiT designs to accommodate high impact changes in national policies.  
475 As an example, the state has signalled its intent to use reverse auction enabled large utility  
476 scale FiT designs [59,88] to counter the downturn in domestic RE investment due to the steep  
477 national RET reduction in mid-2015 (-8,000GWh) [52]. This is particularly important given  
478 some of the volatile shifts in climate change and RE policies experienced in Australia during  
479 2011-2015 [52,53].

480 Third, the analysis illustrates that CAaM can be used for FiT design, implementation and  
481 review. The results successfully demonstrate the ability to extract and document combinations  
482 of critical FiT design elements and associated tariff structure benefits using the CAaM  
483 technique and software. Importantly, the analysis provides a unique 360 degree view of the  
484 policy design incorporating community, business and government perspectives. This result  
485 complements the policy analysis outcomes achieved in other disciplines [62,63] and further  
486 extends the use of CAaM into the RE sector. Hence, the use of CAaM is commended as a  
487 valuable technique for RE policy design and development.

488 In closing, given the emergence of energy storage as a closely coupled technology to RE  
489 systems [86], it is expected that different markets (e.g. energy storage, energy capacity) will



490 give rise to new energy supply chain stakeholders, coupled with varying levels of supply and  
491 demand and price fluctuations, over time. Accordingly, any commensurate variations in FiT  
492 design elements and policies should provide future opportunities to advance tariff design  
493 research.

#### 494 **Acknowledgements**

495 The authors wish to thank the VCEC, the journal's editorial staff, and the reviewers for their  
496 assistance and instruction during the preparation of this article.

#### 497 **Funding**

498 Funding: This work was supported by the National Centre for Technology Research at the  
499 <Blinded for Review> University [grant number NCTR-45-07].

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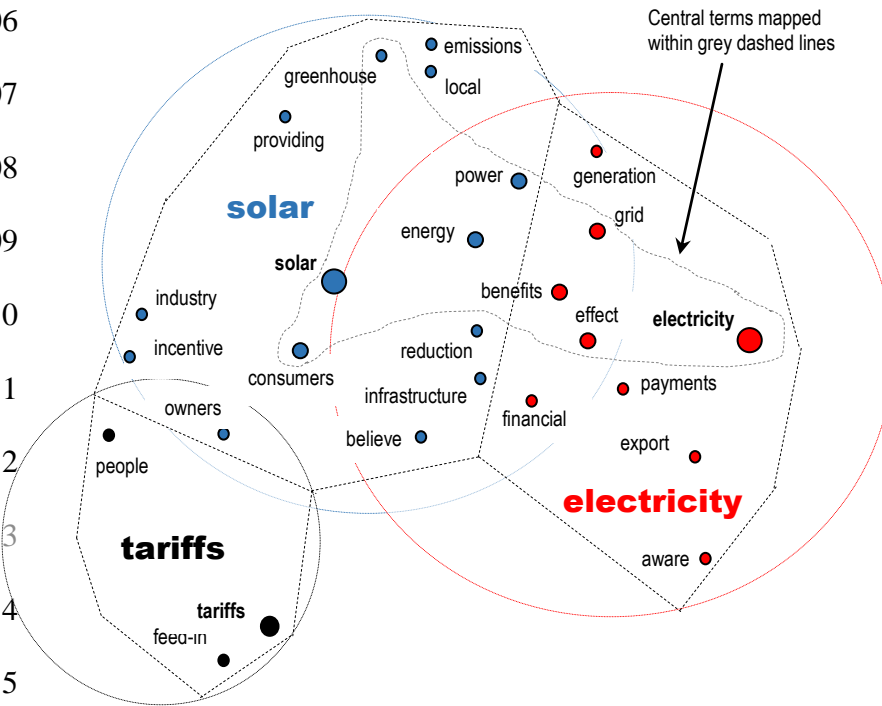
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517 Fig 1. Example Concept Map for ESF1 Cluster

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<p><b>Tariff Type (n=121)</b>          (i) Net or Gross, Government Regulated, Fixed Payment Rate, 15–60 cents/kWh (97)          (ii) Net, Unregulated, Market-based Variable Payment Rate (24)</p>
<p><b>Technology Deployment (n=25)</b>          Technology Neutral. In addition to solar and wind RE, allow hybrid and low emissions technologies</p>
<p><b>Tariff Period of Operation (n=15)</b>          Long term tariff operating period, 10–25 years</p>
<p><b>System Sizes (n=11)</b>          Multiple RE systems sizes are eligible under the tariff:          micro generation &lt;5kW, small scale 5–100kW,          medium scale 100kW–5MW, large scale 5–30MW</p>
<p><b>Development Type (n=10)</b>          Community ownership, larger commercial, and leased developments</p>
<p><b>Tariff Administration (n=10)</b>          Integrate electricity consumption and feed-in supply contracts, electricity retailer service fees, government charges, and RE certificate transactions into tariff administration processes and procedures</p>

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520 Fig 2. Stacking Diagram of FiT design elements (total coded statements, n = 192)

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522 **Table 1**

523 **Summary of Individual RE Investors, Energy Users and Stakeholder Organizations**

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**Individuals or Stakeholder Organization**

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*ESF1: Individual RE Investors and Energy Users (45)*

Forty-five individual investors and energy users in Victoria. Investors and users have installed solar PV systems up to 5kW in size.

*ESF2: Private and Public Firms (23)*

Advance Solar Electrical - Small Medium Enterprise. RE engineering and installation.  
BRT Consulting - Small Medium Enterprise. RE engineering and consulting.  
Comfortid - Small Medium Enterprise. Solar PV and wind turbine systems.  
Enviromate - Small Medium Enterprise. Solar engineering and installation.  
Exigency - Small Medium Enterprise. Carbon market and RE advisory.  
Ironbark Sustainability - Small Medium Enterprise. RE engineering and consulting.  
Neilson Electrical Systems Pty Ltd. - Small Medium Enterprise. RE engineering and consulting.  
Noonan Farms - Small Medium Enterprise. Farm and grazier business.  
Regional Cleantech Solutions - Small Medium Enterprise. RE engineering and consulting.  
Saturn Corporate Resources Pty Ltd. - Small Medium Enterprise. Economic analysis and consulting.  
Ceramic Fuel Cells Ltd. - Low emissions fuel cell manufacture. A\$280 Million Assets; 100 emp.  
RE Solutions Aust. Holdings - Silent wind turbine manufacturing firm. 100 emp.  
Warburton Community Hydro Project - Community owned company. RE community projects.  
Loy Yang Marketing Management Co. - Energy dispatch and trading firm. 2,200MW capacity.  
Union Fenosa Wind Australia - International RE development firm. 503 turbines; 1,200MW capacity.  
Simply Energy - Large electricity and gas retail firm. 300,000 customer accounts.  
Citipower/PowerCor - Electricity Distribution firm. 1,100,000 customers; 82,000km net.  
Jemena - Electricity Distribution firm. 319,000 customers; 11,000km network  
Lumo Energy - Electricity Distribution firm. 400,000 customers; 13,000km network  
United Energy - Electricity Distribution firm. 400,000 customers; 12,000km network.  
APA Group - Gas transmission business. A\$9 Billion Assets; 12,700km pipeline.  
AGL Energy - Large integrated energy firm. A\$7 Billion Revenue; 2,100 emp.  
Origin Energy - Large integrated energy firm. A\$11 Billion Revenue; 5,600 emp.

*ESF3: GO (4)*

Darebin City Council - Municipal government. Pop. – 137,000; 59,000 dwellings.  
South-East Councils Climate Change Alliance - Eight large municipal gov. Pop. – 833,000; 487,000 dwellings.  
Moreland Energy Foundation - Local government business. NFP consulting and education.  
Energy and Water Ombudsman Victoria - State utilities ombudsman for Victoria.

*ESF4: NGO (14)*

Australian PV Association - Australian solar PV industry – peak representative body.  
Australian Solar Round Table - Six large Australian solar RE firms – CEO rep. board.  
Alternative Technology Association - Sustainable technology and practice NFP advocate.  
Beyond Zero Emissions - Sustainable energy research and education. 200 active groups.  
Clean Energy Council - Clean Energy Industry (Australia).  
Climarte - Small climate change and arts advocacy org. 3 employees.  
Dandenong Ranges RE Association - City based climate change action group. 130 members.  
Emerald for Sustainability - Environmental action group. 50 members.  
Energy Supply Association Australia - Energy supply firms (Australia). 114 firms in Australia / NZ.  
Environment Victoria - Environmental action group for Victoria. 416 members.  
Grattan Institute - NFP Public Policy Think Tank and Advocate.  
Locals into Victoria's Environment (LIVE) - Environmental action group for Victoria. 3,000 members.  
Mildura Development Corporation - Mildura region (Vic.) business development body.  
Nat. Electrical & Communications Assoc. - 1,250 Electrical, voice and data businesses – peak rep. body.

525 Source: Victorian Competition and Efficiency Commission, 15 June 2012.

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533 **Table 2**

534 Summary of Concept Analysis and Mapping – Participant Responses

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Concept Mapping Artefact	ESF1	ESF2	ESF3	ESF4
Primary Concept Theme	Electricity	Energy	Energy	Energy
Number of Concept Terms	26	40	29	40
Highest Ranked Term	electricity (406)	energy (325)	energy (98)	energy (327)
Lowest Ranked Term	payments (39)	trading (22)	time (8)	sources (25)
Central Concept Terms (links)	[solar] [energy] [electricity] [power] [grid] [greenhouse] [effect] [consumers] [benefits] (1,570)	[renewable] [energy] [tariff] [distributed] [electricity] [generation] (1,560)	[energy] [feed-in] [tariffs] [distributed] [electricity] [generation] (297)	[renewable] [solar] [energy] [tariff] [distributed] [electricity] [generation] [panels] [cost] (816)
Concept Clusters (No.)	<p><i>[Electricity]</i>: A key benefit is the financial payments for generating and exporting electricity to the grid that would otherwise go unrewarded.</p> <p><i>[Solar]</i>: Owners believe that the incentives to invest in solar PV systems include reduced energy costs, deferred upgrades to grid infrastructure, and reduced greenhouse gas emissions.</p> <p><i>[Tariffs]</i>: Feed-in tariffs should be maintained at between 35 and 60 cents per kWh. (3)</p>	<p><i>[Energy]</i>: Develop small scale embedded RE systems for distributed power generation. Timely distribution network connections and low emissions technology projects are important for RE development. A carbon price and market trading will impact RE development.</p> <p><i>[Tariffs]</i>: The need for fair and reasonable solar PV Feed-in Tariffs under customer-retailer electricity supply contracts. (2)</p>	<p><i>[Energy]</i>: Feed-in Tariffs are an important aspect of developing RE supplies under distributed electricity generation schemes. RE enables greenhouse gas emissions reductions. Reducing barriers and maintaining the benefits of feeding RE to the electricity grid are important.</p> <p><i>[Solar]</i>: The process of integrating solar PV systems with retail networks should be smooth. (2)</p>	<p><i>[Energy]</i>: Feed-in Tariffs support investment in solar panels and industry development. RE offer governments a clean alternative to polluting coal fired electricity.</p> <p><i>[Generation]</i>: Investment in distributed electricity generation systems will be shaped by energy regulations and markets. A carbon price and availability of low greenhouse gas emissions technologies will also impact investment.</p> <p><i>[Community]</i>: Community investment in sources of RE can assist in reducing the impacts of global climate change. (3)</p>
Coded Participant Statements	180	132	17	81

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538 **Table 3**

539 Barriers and Impediments to Distributed RE Generation

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**Barriers (coded statements) (n=49)**

- 1 Regulation, Policy and Administration (22)
  - Inefficient and uncoordinated administration
  - Convoluted development approvals process
  - Sudden shifts and changes in public policy
- 2 Investment Costs and Returns (10)
  - High project capital costs
  - Insufficient investment returns
  - Profitable power purchase agreements (PPA)
  - Carbon price policy shifts
- 3 Power Grid Connection (10)
  - Timely grid connection
  - Unreliable grid connections and installation
  - Inefficient grid connection process
- 4 Political Agendas and Interference (4)
  - Public expenditure reduction agenda
  - Energy industry lobbying for free markets
  - Anti-regulation advocacy
- 5 Fuel Source Parity (3)
  - Abundant brown and black fossil fuel resources
  - Cheap coal fired power

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