

Appendix A

Explanations for a negative supply response for cocoa producers in PNG

Across the major cocoa-producing provinces, the short-run price elasticity of supply response for cocoa producers was found to be significantly negative, especially for estates (Ruhle and Fleming 1998). The estimated short-run smallholder elasticity of supply response to world price changes was -0.06, and not significantly different from zero. However, for estates it was significant at -0.75. A more perverse supply response to producer price was found. Again the elasticity of response by estates (-1.49) was significantly greater than that by smallholders (-0.41) (Ruhle and Fleming 1998). Concern was raised by the authors over the specification of the model, given that the other tree crops (coconut, palm oil and coffee) had positively sloped supply curves (Fleming 1998a; Fleming 1998b; McLaren and Fleming 1998). The results were treated with caution, given that many cocoa producers in PNG usually intercrop coconuts and cocoa and the short-run supply response for copra was inelastic but significantly positive (0.124) (Fleming 1998).

Despite many neoclassical economists blaming results of perverse supply responses on bad data or poor analysis, several empirical studies have been published on the phenomenon. Saez and Shumway (1985) found negative supply elasticities for a range of agricultural products over ten regions of USA, and Frohberg and Kromer (1985) estimated a perverse response for dairy in Canada and wheat in Nigeria. Results from a US Department of Agriculture study (1983) on rice in Tanzania found a negative supply response, considered plausible for developing countries and poor regions.

It is interesting to note that Ady (1968) found cocoa growers in Old Ashanti province in Ghana responded perversely to price changes. It was suggested that cocoa producers were working for a 'target income'; however, it contradicted other studies carried out in the region over the same period and the known increases in production over the 'boom' years (Lim 1975). Ady explained that smuggling may have confused the effect of current

prices on output or that the exclusion of management and government incentive variables could have affected the result.

Just and Zilberman (1992) provide three theoretical explanations for a negative short-run supply curve. First, in cases where imperfect capital markets prevent borrowing, farmers may deplete their soils when prices are low. Given the theory of intertemporal decision making, farmers sacrifice future productive capacity in order to increase intermediate income in periods of low prices. This scenario would be applicable for poor farmers or under chaotic financial market conditions where credit constraints prevent income stabilisation from borrowing against the future in poor income periods. This scenario may be applicable to cocoa smallholders in PNG who have limited access to credit, especially in East Sepik and Madang.

Second, a perverse supply response may occur if an indebted farmer is threatened by bankruptcy. Under the theory of safety principles (Freund 1956; Katoaka 1963), and utility theory (Machina 1982; Quiggin 1982), a farmer faced with a binding credit constraint will be more willing to substitute labour for leisure in periods of low prices to meet obligations. Empirical work is limited but a study of 228 married farm women in Yolo County, California (Thompson, Gwynn and Sharp 1987) showed women's participation in farming activities tended to increase in times of economic adversity. The study did not confirm the negative supply response but supported the hypothesis that farm families tend to work harder during periods of depressed world prices. This suggests that supply response tends to decline and possibly become negative in periods of recession. When debt constraints are no longer binding, the neoclassical response may again resume where increased prices induce increased input use. This may be a plausible explanation for indebted PNG largeholders who borrowed heavily with the introduction of the SG1 in 1981. When the SG1 did not perform as expected, largeholders were left with loans still outstanding in a climate of low world cocoa prices.

Finally, negative supply elasticities may prevail where farmers' wealth is affected by changes in land prices under the existence of decreasing absolute risk aversion. Based on the theory of decision making under risk aversion (Arrow 1971), the degree of risk aversion is dependent on wealth. Hence, land prices will decrease in periods of

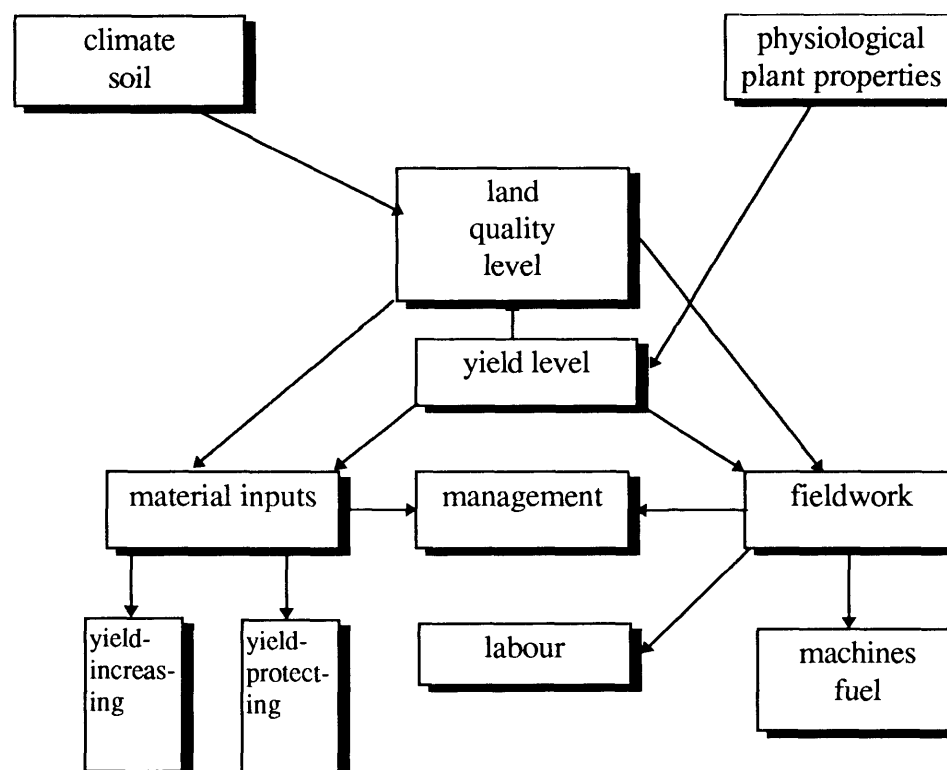
decreasing prices, resulting in a decline in the farmer's wealth. Given decreasing absolute risk aversion, increased risk aversion occurs and the avoidance effect can temporarily overcome the profit motive, resulting in a negative supply response. This explanation is not applicable to PNG cocoa producers. Smallholders are not considered very risk averse since they are not solely dependent on the income from cocoa. They are able to obtain income from other farm activities such as coconuts or betel nut. In addition, land is customarily owned; hence, land prices are not a relevant issue.

Appendix B

Scientific approaches to yield determination

An example of a pure scientific approach to yield determination is van Keulen and Wolf's (1986) hierarchical procedure approach (see Figure B.1). The approach assumed producers are output maximisers, striving to obtain potential yields. Van Keulen and Wolf estimated potential yield, based on the soil properties and climatic conditions, quality of the land and bio-physical processes of the plant. For a given land quality, the yield potential was assumed to be fixed and therefore believed to be estimated with reasonable accuracy.

Figure B.1 A hierarchical procedure approach



Source: van Keulen and Wolf (1986).

The yield level was defined as both a dependent variable, determined by crop characteristics and land quality, and as an independent variable, dictating the required

input combination for its realisation. The time required for the labour activities was considered independent of the yield level as it was assumed the activities would be performed anyway.

Crop growth models

The cocoa production model could be developed into a bio-economic model by incorporating a crop growth model. Information is available on the soils and climate in cocoa-producing areas of PNG. However, more work is required on establishing relationships between physiological processes, management practices and yields. Discussed below are the types of crop models available: static regression, physiological-based comprehensive process model, and the simplified process model.

Crop physiology models have been constructed for cocoa. Gerritsma and Wessel (1996) developed a dynamic explanatory simulation model, CAcao Simulation Environment (CASE) 1 & 2, for the growth and production of cocoa under potential and water-limiting conditions and without the influence of shade (Borchert 1973; Ng 1982; Anten 1990; Anten, Gerritsma and Wessel 1993; Gerritsma and Wessel 1996).

Static regression model

In the static regression model, crop yield is given as an algebraic function of environmental variables which influence yield. The coefficients of the equation are usually determined by statistical regression analysis for data sets consisting of the objective variable (yield) and predictor variables (environments). The predictor variables are usually selected on the basis of experiences or statistical methods.

The simplest form is (Wisnol 1987):

$$Y = a + bP$$

where Y is yield and P is the precipitation in a particular period or a whole cropping season. A more comprehensive model for predicting maize yield in the US corn belt was developed by Thompson (1969) where monthly values of temperature, precipitation and technological trend were adopted for predictors. This model type was also employed in

the USA's Large Area Crop Inventory Experiment (LACIE) in combination with crop area estimation by Landsat for forecasting yield. The LACIE yield model (MacDonald and Hall 1980) is represented by the identity:

$$Y = A + B + C$$

where A is the preceding year's yield for average weather, B is the yearly adjustment for technology trend and C is the effect of current weather. Since weather elements are often correlated, statistical crop-weather regression models, where predictors must be mutually exclusive, are considered unstable. Weather indices are often used to avoid this problem.

Static regression models have been widely used for national and regional yield forecasting by such organisations as USDA and the Japanese Ministry of Agriculture, Forestry and Fisheries (Horie et al. 1992). These models give reasonably accurate predictions, given that environments, cultivars and technology do not deviate greatly from those used in the model. Hence, if conditions change, a new model would be required. Another disadvantage is the model's inability to predict time-dependent processes of growth and yield formation.

Crop simulation models

Simulation models of crop and soil processes are predominantly mechanistic models which estimate crop yields deterministically from soil and climatic data (Cox, Parton, Shulman and Ridge 1997). Where regression models analyse environment-yield relationships in fields or regions, physiologically based process models or mechanistic dynamic models integrate crop physiology and biophysical processes. The behaviour of the crop-environment system in mechanistic models is automatically determined by environments and initial conditions.

Simultaneous differential equations are used to simulate dynamic processes of crop growth and development. Physiologically based process models consist of current crop state variables (X), rate variables (R), representing changes in the state variables, environmental variables (E) and coefficients and parameters depicting relationships among X, R, and E. A general form is written as:

$$X = \int R \, dt \text{ and } R = f(X, E).$$

Comprehensive process models require detail on crop development, photosynthesis, respiration, substrate partitioning, organ formation, transpiration and/or nitrogen uptake. Some of the data on the physiological processes require laboratory work. Given the amount of detail required, the comprehensive models have limited applicability for regional and national purposes. They are more useful for understanding the complexity of crop-environment dynamics based on the underlying biophysics and physiology (Horie et al. 1992).

Simplified process models are based on well specified field data and simplified relations between variables, requiring less parameters than the comprehensive models. They use only closely related data; hence, the resolution and accuracy of prediction are inversely related to the distance (Seligman 1976).

Cocoa physiology models

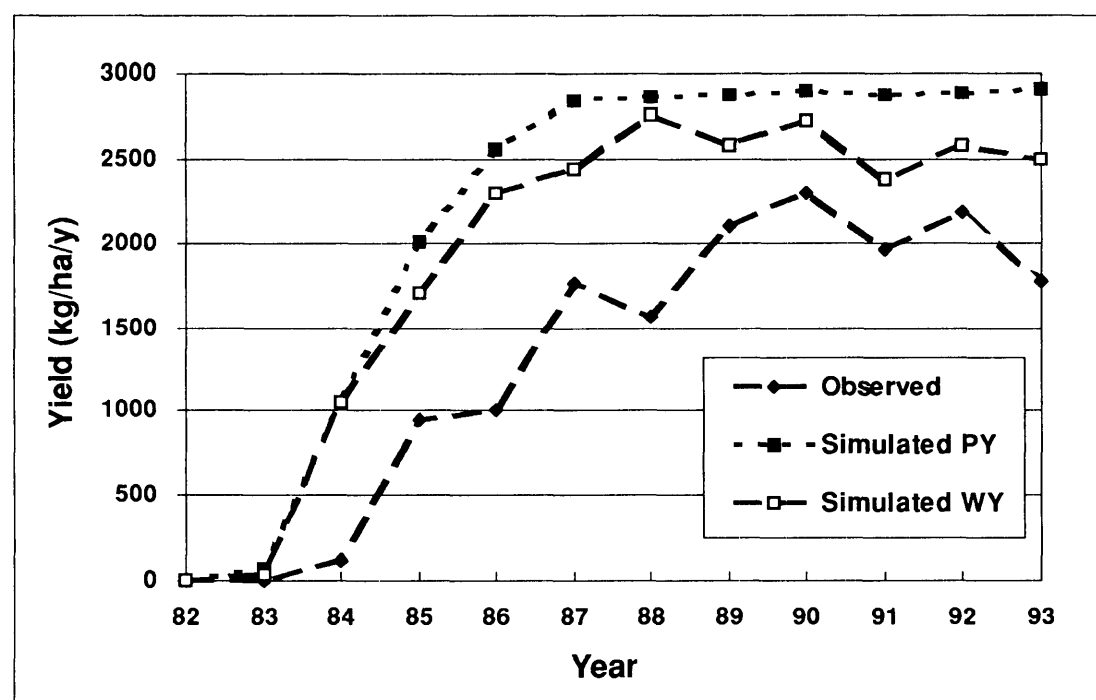
Explanatory dynamic simulation models have been developed predominantly for annuals and biennials. Based on the underlying general physiological processes of plants and crops, they allow for crop growth and production to be quantified under existing circumstances but also for environments not yet tested. This approach has also been extended to perennials, but applications are fewer. Models exist for oil palm (Dufrene 1990; van Kraalingen et al. 1989), rubber (Monteny 1987), with fragmentary studies on cocoa (Anten, Gerritsma and Wessel 1993). The flushing patterns of cocoa were modelled by Borchert (1973) while Ng's (1982) quantitative model calculated the potential crop photosynthesis and the influence of shade and cocoa tree vigour on potential productivity. Anten's (1990) more complete analysis of the cocoa production system enabled estimation of potential productivity levels and identified gaps in the current knowledge on the crop physiology of cocoa.

Anten, Gerritsma and Wessel (1993) adopted a modelling approach to assess the growth and production of cocoa. They developed a quantitative model to study the influences of weather and soils on growth and production of cocoa in three different environments over periods of at least ten years. A water balance was introduced and limitations due to water stress on the cocoa were accounted for.

Gerritsma and Wessel (1996) developed a dynamic explanatory simulation model, CAcao Simulation Environment (CASE) 1 & 2, for the growth and production of cocoa under potential and water-limiting conditions and without the influence of shade. CASE2 consisted of three modules: crop, soil water balance and evapotranspiration. The crop module calculated light interception for the shade and cocoa crop, canopy assimilation, cocoa crop growth and development, water uptake and transpiration. The soil water balance module simulated the soil water content, its distribution, soil evaporation and drainage. The evapotranspiration module calculated potential evapotranspiration.

Weather variables—minimum and maximum temperature, daily short-wave radiation, early morning vapour pressure, average wind speed and rainfall—were used and soil parameters were estimated from sand and clay fractions for each relevant soil layer. The model was validated with 11 years of yield data from BAL estates in Sabah, Malaysia. Figure 3.1 depicts the simulations for potential production (upper line) and water-limited production (middle line) compared with the actual field observations (lower line).

Figure B.2 Observed and simulated yield profile for cocoa in Malaysia, 1982-93.



Source: Gerritsma (1996).

Gerritsma and Wessel (1996) compared dry matter production and yields for sites in Ghana, Indonesia and PNG. When water was not a limiting factor, yields were found to be relatively stable, with the highest recorded in PNG and the lowest in Ghana. Water stress created large fluctuations over the period.

Table B.1 Average pod yield in Ghana, Indonesia and PNG under potential and water-limited conditions

Production (ton. ha ⁻¹ y ⁻¹)	Ghana (ton ha ⁻¹ y ⁻¹)	Indonesia (ton. ha ⁻¹ y ⁻¹)	PNG (ton ha ⁻¹ y ⁻¹)
Potential	2.5	2.6	2.7
Water limited	1.6	2.1	2.6

Source: Gerritsma and Wessel (1996).

Appendix C

Model equations

Equations for the modules can be found on disc 2, **appc.doc**.

They are listed in the following order:

C.1 Export module

C.2 Area module

C.3 Land suitability module

C.4 Output module

C.5 Break-even module.

Appendix D

Regression statistics for FOB prices on DIS prices are given below.

SUMMARY OUTPUT

<i>Regression Statistics</i>	
Multiple R	0.988843
R Square	0.97781
Adjusted R Square	0.975344
Standard Error	53.13868
Observations	11

ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	1119843	1119843	396.5846	9.43E-09
Residual	9	25413.47	2823.719		
Total	10	1145257			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	-78.4926	59.52136	-1.31873	0.219828	-213.139	56.15419	-213.139	56.1541869
X Variable 1	0.911609	0.045776	19.91443	9.43E-09	0.808056	1.015163	0.808056	1.01516262

Appendix E

Structure of the state-space model

The model formulation was taken directly from Mutunga, Fleming and Coelli (1995), and adjusted for different circumstances in PNG. Their model was in turn derived from Kalaitzandonakes and Shonkwiler (1992), differing in terms of estimation methods and choice of variables. Mutunga et al. used maximum likelihood estimates, obtained via the Kalman filter algorithm rather than a generalised least squares formulation adopted by Kalaitzandonakes and Shonkwiler (1992).

Theory of the state-space model

In the state-space model, decision variables and initial conditions are specified in the state-space form. Following Knapp and Konyar (1991), Kalman filter recursions are then applied to provide optimal estimates of the state-space state variables, their associated variance-covariance matrix and the value of the log-likelihood function. Simplex procedures are used to obtain iterations over the values of the parameters, to generate estimates of the the unknown parameters that maximise the value of the log-likelihood function. Data on new plantings are also used to obtain estimates of the unobservable replantings and new plantings.

The state-space model¹ is expressed as:

$$(1) \quad A_t = a_t X_t + \beta M_t + e_t, \quad t = 1, \dots, T \text{ (measurement equation)}$$

$$(2) \quad X_t = \Phi_t X_{t-1} + \gamma Z_t + v_t, \quad t = 1, \dots, T \text{ (transition equation).}$$

where: A_t = observed cocoa plantings,

X_t = a 2x1 state vector, of new plantings and replantings of cocoa (unobserved),

a_t = a 1x2 vector relating the observed total plantings (Y_t) with the state vector (X_t),

¹ For more on state-space models, refer to Harvey (1981), Harvey (1989) and Judge et al. (1985).

Q_t = a $1 \times K$ vector of exogenous variables in the measurement equation,

Z_t = a $2 \times K$ vector of exogenous variables in the transition equations,

Φ_t = a 2×2 transition matrix of interactions between new plantings and replantings,

γ and β are matrices of unknown parameters, and

e_t is a vector of serially uncorrelated disturbances with zero mean and covariance matrix H , such that $e_t \sim WN(0, H_t)$, where WN implies white noise.

The disturbance vector, v_t , is also a vector of serially uncorrelated disturbances with mean zero and covariance matrix Q_t , such that $v_t \sim WN(0, Q_t)$.

The following assumptions are made for the state-space form of the model. The unobservable state vector is assumed to be generated by the Markov-process nature of the transition equation. We also assume that $var(X_0) = P_0$, where X_0 is the initial state vector, $E(e_t v_s') = 0$, $E(e_t X_0') = 0$ and $E(v_t X_0') = 0$ for all $s, t = 1, \dots, T$.

The system can be seen as linear if it is assumed that α_t , M_t , H_t , Φ_t , Z_t and Q_t are non-stochastic. Furthermore, total plantings are assumed to be measured without error. Thus, the sum of new plantings and replantings equals total plantings and then equations (1) and (2) become:

$$(3) \quad A_t = [I \ I] X_t$$

and

$$(4) \quad X_t = \Phi X_{t-1} + \gamma Z_t + v_t, \text{ respectively.}$$

The measurement equation (3) has become an identity, where $[I \ I]$ represents a (1×2) vector of ones.

Following Kalaitzandonakes and Shonkwiler (1992, p. 346), the cocoa planting decisions are thus cast in the state-space form as follows:

$$(5) \quad A_t = [I \ I] \begin{bmatrix} R_t \\ N_t \end{bmatrix}$$

$$(6) \quad \begin{bmatrix} R_t \\ N_t \end{bmatrix} = \begin{bmatrix} \Phi_{11} & \Phi_{12} \\ \Phi_{21} & \Phi_{22} \end{bmatrix} \begin{bmatrix} R_{t-1} \\ N_{t-1} \end{bmatrix} + \begin{bmatrix} \gamma_{11} & 0 & \gamma_{13} & 0 & 0 \\ \gamma_{21} & \gamma_{22} & 0 & \gamma_{24} & \gamma_{25} \end{bmatrix} \begin{bmatrix} P_t \\ O_t \\ DB_t \\ DV_t \end{bmatrix} + \begin{bmatrix} v_{1t} \\ v_{2t} \end{bmatrix}$$

where:

$$X_t' = [R_t, N_t],$$

$$Z_t = [P_t, O_t, DB_t, DV_t],$$

N_t = new plantings (unobserved),

R_t = replantings (unobserved),

P_t = real price of cocoa,²

O_t = real producer price of coconuts,

DB_t = dummy variable representing Bougainville crisis,

DV_t = dummy variable representing volcanic eruption,

v_{1t} = white noise error term in the replanting equation,

v_{2t} = white noise error term for the new replanting equation,

$$Q_t = \begin{bmatrix} \sigma_1^2 & 0 \\ 0 & \sigma_2^2 \end{bmatrix}, \text{ and}$$

Φ and γ are matrices of unknown parameters to be estimated.

The unknown parameters were estimated using maximum likelihood estimation procedures with a Kalman filter. The starting values for replantings and new plantings were assumed to be equal, and half the value of the total plantings in the first quarter

² Generated by deflating nominal prices using the CPI.

(1980). The starting values for the unknown parameters (γ) were assumed to be equal to zero. Also, the starting values of both Φ_{11} and Φ_{22} were assumed to take the value of a small positive number (0.1) while the off-diagonal elements of that matrix were assumed to be zero. It is important to note that the zeros in the matrix determine the behaviour of the estimates of the unobserved state vector.

The Kalman Filter

The Kalman filter consists of a system of prediction, updating and smoothing equations.³ The maximum likelihood estimates of the unknown parameters were obtained using the simplex method.⁴

³ *The use of the Kalman filter on the estimation of a state-space model is derived from Harvey (1981), Harvey (1989) and Judge et al. (1985) and the derivation of the Kalman filter used in this study can be found in Mutunga et al. (1995, p. 7-10).*

⁴ *Subroutines for the Kalman filter calculations were kindly supplied by Dr Howard Doran of the Department of Econometrics, University of New England.*

Appendix F

Estimates from the state-space model

Smallholdings

$$\Phi_{11} = 0.852$$

$$\Phi_{12} = 0.294$$

$$\Phi_{21} = 0.333$$

$$\Phi_{22} = 0.138$$

$$\gamma_{11} = 2.761\text{E-}002$$

$$\gamma_{14} = 3.533\text{E-}002$$

$$\gamma_{21} = 1.781$$

$$\gamma_{22} = 0.489$$

$$\gamma_{23} = -4.724\text{E-}002$$

$$v_{1t} = -5.029\text{E-}003$$

$$v_{2t} = 0.258$$

$$\text{value of the log likelihood function (LLF)} = -35.828$$

obs	replant	newpl	totpl
1	0.177	0.532	0.709
2	0.307	0.133	1.240
3	0.855	0.342	1.436
4	0.993	0.398	1.340
5	0.943	0.377	0.952
6	0.796	0.311	1.114
7	0.771	0.309	1.003
8	0.725	0.288	1.429
9	0.825	0.339	1.121
10	0.789	0.315	1.111
11	0.767	0.307	1.260
12	0.798	0.323	2.307
13	1.123	0.474	1.318
14	1.014	0.400	1.291
15	0.945	0.376	1.341
16	0.921	0.369	1.470
17	0.946	0.382	1.148
18	0.865	0.343	0.819
19	0.723	0.281	1.489
20	0.841	0.347	1.175
21	0.814	0.326	0.828
22	0.698	0.273	1.016
23	0.688	0.276	1.030
24	0.686	0.276	0.886

25	0.643	0.256	0.453
26	0.492	0.188	0.474
27	0.414	0.161	0.361
28	0.337	0.130	0.235
29	0.257	0.098	0.097
30	0.172	0.063	0.101
31	0.125	0.047	0.185
32	0.124	0.050	0.391
33	0.184	0.078	0.264
34	0.180	0.072	0.148
35	0.144	0.055	0.311
36	0.172	0.071	0.187
37	0.151	0.014	0.170
38	0.134	0.007	0.181
39	0.128	0.006	0.238
40	0.141	0.012	0.049
41	0.093	-0.011	0.069
42	0.072	-0.018	0.095
43	0.068	-0.018	0.011
44	0.041	-0.031	0.000
45	0.058	-0.037	0.000
46	0.068	-0.034	0.000
47	0.073	-0.032	0.026
48	0.084	-0.027	0.105

Largeholdings

$\Phi_{11} = 3.771\text{E-}002$
 $\Phi_{12} = 3.661\text{E-}002$
 $\Phi_{21} = 2.9438\text{E-}002$
 $\Phi_{22} = 0.971$
 $\gamma_{11} = 1.036$
 $\gamma_{14} = 2.1454\text{E-}002$
 $\gamma_{21} = 2.205$
 $\gamma_{22} = -0.868$
 $\gamma_{23} = -8.258\text{E-}003$
 $v_{1t} = 0.110$
 $v_{2t} = 6.675\text{E-}002$
LLF = -60.088

obsn	repl	newpl	totpl
1	0.159	0.159	0.318
2	0.012	0.159	0.557
3	0.020	0.515	0.645
4	0.024	0.607	0.602
5	0.022	0.574	0.428

6	0.016	0.479	0.501
7	0.018	0.468	0.451
8	0.017	0.440	0.612
9	0.023	0.495	0.480
10	0.018	0.465	0.476
11	0.017	0.449	0.540
12	0.020	0.468	1.121
13	0.041	0.729	0.640
14	0.023	0.652	0.628
15	0.023	0.613	0.652
16	0.024	0.603	0.858
17	0.032	0.686	0.670
18	0.025	0.646	0.478
19	0.017	0.544	0.869
20	0.032	0.662	0.733
21	0.027	0.660	0.516
22	0.019	0.567	0.634
23	0.023	0.572	0.642
24	0.024	0.576	0.501
25	0.018	0.517	0.256
26	0.009	0.381	0.268
27	0.010	0.317	0.204
28	0.007	0.255	0.168
29	0.006	0.207	0.069
30	0.002	0.138	0.072
31	0.003	0.105	0.132
32	0.005	0.112	0.246
33	0.009	0.165	0.166
34	0.006	0.157	0.093
35	0.003	0.122	0.196
36	0.007	0.149	0.108
37	0.005	0.118	0.099
38	0.005	0.098	0.105
39	0.005	0.090	0.138
40	0.006	0.100	0.028
41	0.002	0.057	0.039
42	0.002	0.041	0.054
43	0.003	0.038	0.006
44	0.001	0.016	0.000
45	0.022	0.001	0.000
46	0.022	-0.015	0.000
47	0.023	-0.024	0.012
48	0.023	-0.024	0.121

Appendix G

Excel Files of Simulation Runs

Excel files are set up for the results of simulation runs for each sub-sector:

Madang smallholders = **MDGSH.xls**

Madang largeholders = **MDGLH.xls**

ENB smallholders = **ENBSH.xls**

ENB largeholders = **ENBLH.xls**

East Sepik smallholders = **ESSH.xls**

The sub-sector files contain 10 sheets with the results of the following scenarios:

Description of simulation run	Name of sheet
Base run	base
5 per cent devaluation under price support	5%
10 per cent devaluation under price support	10%
15 per cent devaluation under price support	15%
Removal of price support	psupport
Removal of price support and 10% devaluation	psup-10%
Figure of the change in output for the above scenarios	output
Figure for change in area for the devaluation scenarios	area
Figure for change in profit for the devaluation scenarios	profit
Change in input use and cost with and without the price support	inputs

PSUPPORT.xls contains simulation runs on each sub-sector for:

- (a) with price support (base run)
- (b) without price support
- (c) without price support and a 10 per cent devaluation.

The aggregated sub-sector results for the percentage change from the base run to scenarios (b) and (c) are on sheets labelled:

Without price support = **psupport**

Without price support and a 10 per cent devaluation = **psupdev**.

The NPV cost of the scheme in each sub-sector is on the sheet labelled **costkina**.

The NPV loss of output from the removal of the scheme is on sheet **cost-Q**.

The losses in net value of output under increasing prices for each sub-sector are on sheets labelled:

Madang smallholders = **ADB-MDGSH**

Madang largeholders = **ADB-MDGLH**

ENB smallholders = **ADB-ENBSH**

ENB largeholders = **ADB-ENBLH**

East Sepik smallholders = **ADB-ESSH**.

DEVAL.xls contains the simulation runs for a 5,10 and 15 per cent devaluation for each sub-sector.

NPVOUTPUT.xls contains the NPV of output for all sub sectors under low world price scenarios.

Appendix H

Determination of area figures using PNGGIS and MASP

To initially identify the area under cocoa, the MASP¹ and PNGGIS were overlaid in order to obtain the agricultural systems and corresponding resource mapping units (RMUs) that contained cocoa cash income activities. RMUs with negligible area within the agricultural system and/or highly unlikely characteristics for cocoa growing were rejected (e.g. areas of steep slopes). Areas under cocoa were classified according to the ratings given in Table H.1.

Table H.1 Significance of cocoa cash-earning activities

Rating	Cash income (per household)
Highly significant	greater than 250 kina
Significant	51 to 250 kina
Little significance	11 to 50 kina
Not significant	less than 10 kina

Source: MASP (1994).

The estimated areas were unrealistically high with the inclusion of the overlap between the RMU and the agricultural system in the area calculations (see Table H.2). This was expected since the data base was not specifically designed to map areas of cash cropping activities but more to identify the existence and significance in monetary terms of cropping activities in the agricultural system.

¹ MASP provides information on smallholder agriculture sorted by agricultural systems. An agricultural system is defined as an area of similar agricultural crops and practices (Allen et al. 1994).

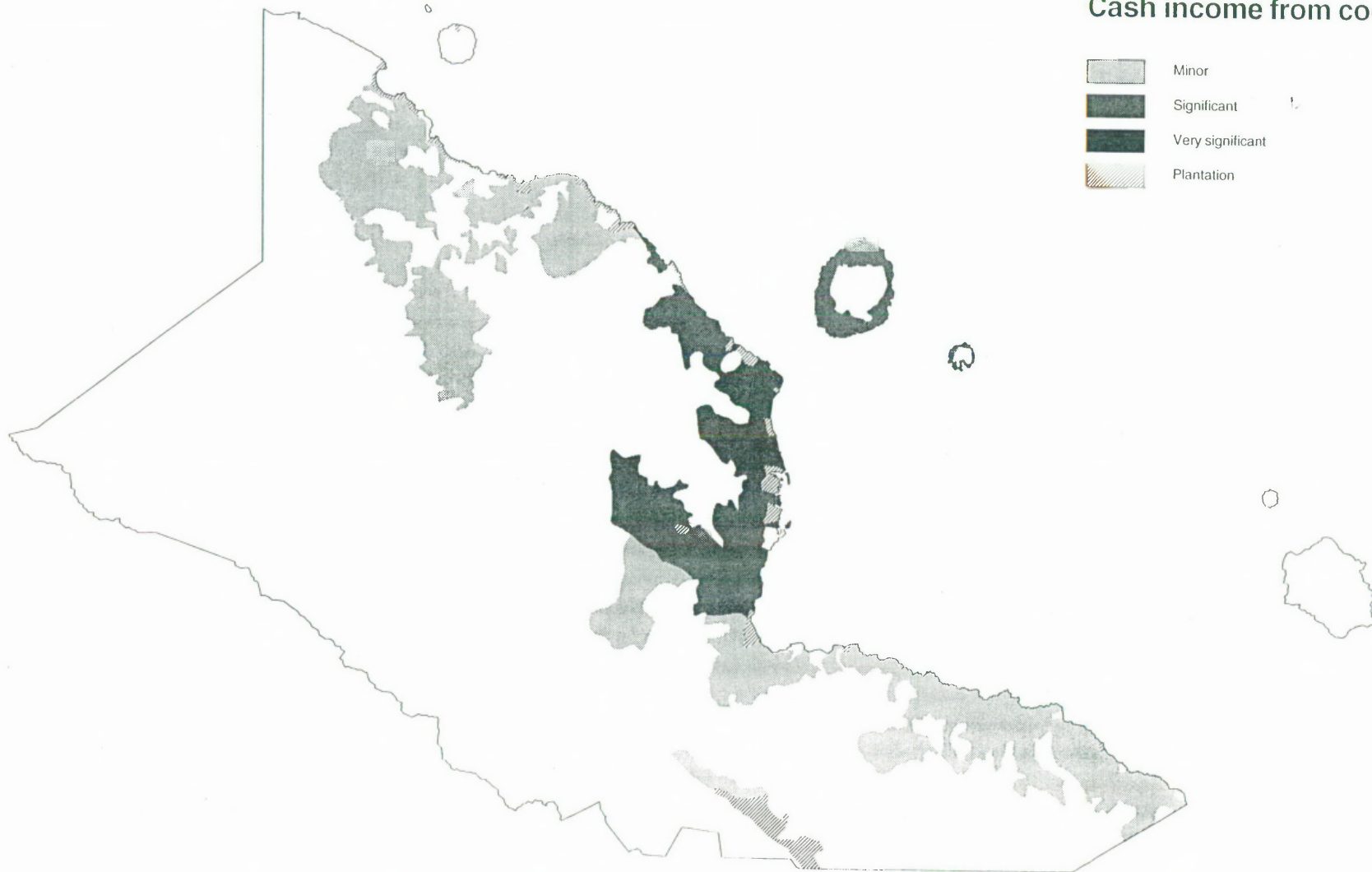
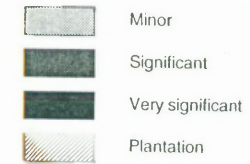
Table H.2 Area under cocoa

Sector	ENB (hectares)	East Sepik (hectares)	Madang (hectares)
<i>Smallholders</i>			
Minor	93 600	724 600	400 300
Significant		595 600	189 700
Very significant	92 000		
<i>Largeholders</i>	46 200		19 800

Source: MASP (1994).

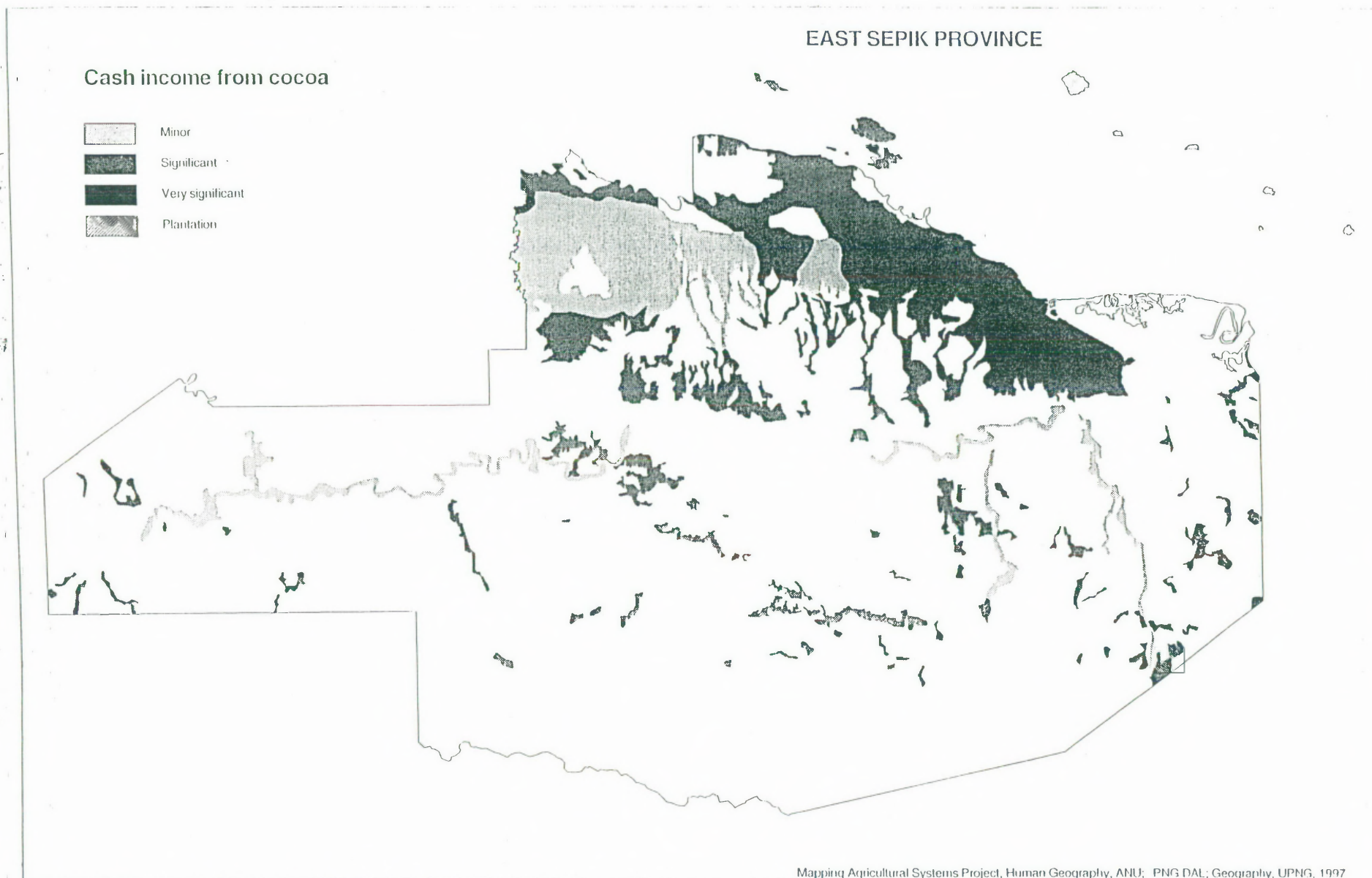
MADANG PROVINCE

Cash income from cocoa



Mapping Agricultural Systems Project, Human Geography, ANU; PNG DAL; Geography, UPNG, 1997

Figure 11.2 Area under cocoa in East Sepik province



Mapping Agricultural Systems Project, Human Geography, ANU; PNG DAL; Geography, UPNG, 1997

Figure H.3 **Area under cocoa in ENB province**



References

- Ady, P. (1968), 'Supply functions in tropical agriculture', *Bulletin of the Oxford University Institute of Economics and Statistics*, 30(2), 157-188.
- Agriculture Operations Division (1992), *Papua New Guinea: Revitalising Agriculture—Issues and Options*, World Bank, Washington, D.C.
- Akiyama, T. and Coleman, J.R. (1993), *A Production Function Based Policy Simulation Model of Perennial Commodity Markets*, Policy Research Working Paper 1097, World Bank, Washington, D.C.
- Akiyama, T. and Duncan, R.C. (1982), *Analysis of the World Cocoa Market*, World Bank Staff Commodity Working Paper 8, World Bank, Washington, D.C.
- Akiyama, T. and Trivedi, P.K. (1987), 'Vintage production approach to perennial crop supply', *Journal of Econometrics*, 36(3), 133-161.
- Allen, B.J., Hide, R.L., Bourke, R.M., Fritsch, D., Grau, R., Lowes, E., Nen, T., Nirsie, E., Risimeri, J. and Woruba, M. (1993), *East Sepik Province: Text Summaries, Maps, Code Lists and Village Identification*, Agricultural Systems of Papua New Guinea Working Paper No. 2, Department of Human Geography, Research School of Pacific Studies, Australian National University, Canberra.
- Allen, B.J., Hide, R.L., Bourke, R.M., Fritsch, D., Grau, R., Hobsbawn, P., Levett, M.P., Majnep, I.S., Mangi, V., Nen, T. and Sem, G. (1994), *Madang Province: Text Summaries, Maps, Code Lists and Village Identification*, Agricultural Systems of Papua New Guinea Working Paper No. 7, Department of Human Geography, Research School of Pacific Studies, Australian National University, Canberra.
- Allen, P.G., Botsford, L.W., Schuur, A.M. and Johnston, W.E. (1984), *Bioeconomics of Aquaculture*, Elsevier, Amsterdam.
- Alston, J.M., Freebairn, J.W. and Quilkey, J.J. (1980), 'A model of supply response in the Australian orange growing industry', *Australian Journal of Agricultural Economics*, 24(3), 248-267.
- Alvim, P. de T. (1977), 'Cacao', in P. Alvim and T. Kozlowski (eds), *Ecophysiology of Tropical Tree Crops*, 279-313.
- Anten, N.P.R. (1990), The ecophysiology and simulation of the dry matter production and partitioning of cocoa, M.Sc. thesis, Wageningen Agricultural University.
- Anten, N.P.R., Gerritsma, W. and Wessel, M. (1993), Modelling as a tool for cocoa research, preliminary results, Contributed Paper presented at the 11th International Cocoa Research Conference, Yamoussoukro, Cote d'Ivoire, July.

- Anten, N.P.R., Gerritsma, W. and Wessel, M. (1994), 'Modelling as a tool for cocoa research, preliminary results', *Proceedings of the 11th International Cocoa Research Conference*, Yamoussoukro, Côte d'Ivoire, July.
- Arrow, K.J. (1971), *Essays in the Theory of Risk Bearing*, Markham Publishing Company, Chicago.
- Ayanlaja, S.A. (1983), 'Rehabilitation of cocoa in Nigeria: major problems and possible solutions', *Plant and Soils*, 73, 403-409.
- Bakani, F. (1994), 'Reorganisation of agricultural extension services in Papua New Guinea', *Papua New Guinea Journal of Agriculture, Forestry and Fisheries*, 37(1), 56-67.
- Barlow, C. and Jayasuriya, S.K. (1986), *Stages of Development in Smallholder Tree Crop Agriculture*, Working Paper No. 86/8, National Centre for Development Studies, Australian National University, Canberra.
- Barnet, V., Payne, R. and Steiner, R. (1995), *Agricultural Sustainability: Economic, Environmental and Statistical Considerations*, John Wiley and Sons, Chichester.
- Bateman, M.J. (1965), 'Aggregate and regional supply functions for Ghanaian cocoa', *Journal of Farm Economics*, 47(2), 384-401.
- Bateman, M.J. (1968), *Cocoa in the Ghanaian Economy: An Econometric Model*, North Holland Publishing Company, Amsterdam.
- Behrman, J.R. (1968), 'Monopolistic cocoa pricing', *American Journal of Agricultural Economics*, 50(3), 702-719.
- Bellamy, J.A. and McAlpine, J.R. (1995), *Papua New Guinea Inventory of Natural Resources, Population and Land Use Handbook*, 2nd edn, PNGRIS Publication No. 6, prepared by CSIRO for AusAID, Canberra.
- Bellman, R.E. and Hartley, M.J. (1985), *The Tree-Crop Problem*, Report No. DRD 134, World Bank, Washington, D.C.
- Benton, C. and Belfield, J. (1995), *Cocoa and Coconuts: A Manual for PNG*, Cocoa Quality Improvement Project, Cocoa Board of PNG, Rabaul.
- Bleeker, P. and Freyne, D.F. (1981), *Areas Suitable for Cocoa Production in PNG*, Cocoa Board of PNG, Rabaul.
- Boccaro, B. and Nsengiyumva, F. (1995), *Short-Term Supply Response to a Devaluation: A Model's Implications for Primary Commodity-Exporting Developing Countries*, Policy Research Working Paper 1428, World Bank, Washington, D.C.
- Borchert, R. (1973), 'Simulation of rhythmic growth under constant growth conditions', *Physiologia Plantarum*, 29, 173-180.

- Bossel, H. (1994), *Modeling and Simulation*, A.K. Peters, Kassel.
- Bouman, B.A.M., van Diepen, C.A., Vossen, P. and van der Wal, T. (1997), 'Simulation and systems analysis tools for crop yield forecasting', in P.S. Teng et al. (eds), *Applications of Systems Approaches on the Farm and Regional Levels*, Kluwer, Dordrecht.
- Bourke, R.M., Allen, B.J., Hide, R.L., Fritsch, D., Geob, T., Grau, R., Heai, S., Hobsbawn, P., Ling, G., Lyon, S. and Poienou, M. (1996), *East New Britain Province: Text Summaries, Maps, Code Lists and Village Identification*, Agricultural Systems of Papua New Guinea Working Paper No. 14, Department of Human Geography, Research School of Pacific Studies, Australian National University, Canberra.
- BPNG (1992), *Quarterly Economic Bulletin*, Bank of Papua New Guinea, Port Moresby.
- BPNG (1995), *Quarterly Economic Bulletin*, Bank of Papua New Guinea, Port Moresby.
- Brogan, B. and Remenyi, J. (eds) (1987), *Commodity Price Stabilisation in Papua New Guinea—A Work in Progress Seminar*, Institute of National Affairs, Port Moresby.
- Cacho, O. (1997), 'System modelling and bioeconomic modelling in aquaculture', *Aquaculture Economics and Management*, 1(1), 45-64.
- Card (1983), *Evaluation of Cocoa Production in South Western States*, A study commissioned by the Federal Ministry of Agriculture, Lagos.
- Cazorla, I.M., Dos Santos Filho, L.P. and Gasparetto, A. (1995), 'Cocoa harvest shortfalls in Bahia, Brazil: long and short term factors', in F. Ruf and P.S. Siswoputranto (eds), *Cocoa Cycles: The Economics of Cocoa Supply*, Woodhead Publishing Limited, Cambridge, 75-89.
- Chiang, A.C. (1984), *Fundamental Methods of Mathematical Economics*, 3rd edn, McGraw-Hill, London.
- Claessens, S. and Duncan, R.C. (eds) (1993), *Managing Commodity Price Risk in Developing Countries*, Johns Hopkins University Press, Baltimore.
- Cox, P.G., Parton, K.A., Shulman, A.D. and Ridge, P.E. (1997), 'On the articulation of simulation and heuristic models of agricultural production systems', in P.S. Teng et al. (eds), *Applications of Systems Approaches on the Farm and Regional Levels*, Kluwer, Dordrecht, 213-218.
- DAL (1995), *The Medium Term Development Strategy for the Agricultural Sub-Sector*, Department of Agriculture and Livestock, Konedobu.

- DAL (1991), *The Smallholder Cocoa and Coconut Rehabilitation and Expansion Project (SCCREP), Phase 3: 1989-1993*, WNB, Oro and Milne Bay Provinces, Department of Agriculture and Livestock, Konedobu.
- Densley, R. and Barker, P. (1987), *Papua New Guinea Export Tree Crop Study, Volume 2—Largeholder Cocoa/Coconuts*, Australian Centre for International Agricultural Research, Canberra.
- De Wit, C. (1978), *Simulation of Ecological Processes*, Pudoc, Wageningen.
- Doll, J.P. and Orazem, F. (1984), *Production Economics: Theory and Applications*, 2nd edn, Wiley, New York.
- Dore, T., Sebillotte, M. and Meynard, J.M. (1997), 'A diagnostic method for assessing regional variations in crop yield', *Agricultural Systems*, 54(2), 169-188.
- Dorfman, J.H. and Havenner, A. (1991), 'State-space modeling of cyclical supply, seasonal demand, and agricultural inventories', *American Journal of Agricultural Economics*, 73(3), 829-840.
- DPI (1980), 'Provincial smallholder crop survey', *Rural Statistics Bulletin*, Department of Primary Industries, Port Moresby.
- Dufrene, E. (1989), Photosynthèse, consommation en eau et modelisation de la production chez le palmier à huile (*elaeis guineensis l.*), Thèse PhD, Université Paris-Sud, Centre d'Orsay.
- Duncan, R. (1995), *Papua New Guinea: Improving the Investment Climate*, AGPS, Canberra.
- Edwards, S. (1989), *Real Exchange Rates, Devaluation and Adjustment: Exchange Rate Policy in Developing Countries*, MIT Press, Cambridge, Mass.
- J. Effron, Senior Plant Breeder, PNG Cocoa And Coconut Research Institute, Personal Communication, August, 1997.
- Elgnagheeb, A.H. and Florkowski, W.J. (1993), 'Modeling perennial crop supply: an illustration from the pecan industry', *Journal of Agricultural and Applied Economics*, 25(1), 187-196.
- Eskande, O. (1988), 'The nutrient status of soils under peasant cocoa farms of varying ages in Southwestern Nigeria', *Biological Agriculture and Horticulture*, 5, 155-167.
- Fairbairn, T.I. (1993), 'Recent developments', in AIDAB (ed.), *The Papua New Guinea Economy: Prospects for Sectoral Development and Broad Based Growth*, AGPS, Canberra, 1-23.
- Fallon, J. (1992), *The Papuan New Guinea Economy: Prospects for Recovery, Reform and Sustained Growth*, AGPS, Canberra.

- Fallon, J., King, T. and Zerby, J. (1994), *Papua New Guinea: The Role of Government in Economic Development*, AGPS, Canberra.
- Fallon, J., King, T. and Zietsch, J. (1995), *Exchange Rate Policy in Papua New Guinea*, Institute of National Affairs, Port Moresby.
- FAO (1976), 'A framework for land evaluation', *Soils Bulletin*, 32, Food and Agriculture Organization of the United Nations, Rome.
- Fleming, E.M. (1998a), *Copra Supply Responsiveness to Price and Exchange Rate in Papua New Guinea*, Occasional Paper 5, Australian Centre for International Agricultural Research Tree Crop Policy Options Project, University of New England, Armidale, in press.
- Fleming, E.M. (1998b), *Palm Oil Supply Responsiveness to Price and Exchange Rate in Papua New Guinea*, Occasional Paper 3, Australian Centre for International Agricultural Research Tree Crop Policy Options Project, University of New England, Armidale, in press.
- Fleming, E.M. and Antony, G. (1993), *The Coffee Economy In Papua New Guinea: Analysis and Prospects Volume 2*, Institute of National Affairs, Port Moresby.
- Fleming, E.M. and Piggott, R.R. (1989), 'Assessment of policy options for agricultural export stabilisation in the South Pacific', *Journal of Developing Areas*, 23(2), 271-90.
- Forrester, J.W. (1961), *Industrial Dynamics*, Productivity Press, Portland.
- Forrester, J.W. (1968), *Principles of Systems*, Wright Allen Press, Cambridge.
- France, J. and Thornley, J.H.M. (1984), *Mathematical Models in Agriculture*, Butterworths, London.
- French, B.C., King, G.A. and Minami, D.D. (1985), 'Planting and removal relationships for perennial crops: an application to cling peaches', *American Journal of Agricultural Economics*, 67(2), 215-23.
- French, B.C. and Matthews, J.L. (1971), 'A supply response model for perennial crops', *American Journal of Agricultural Economics*, 53(3), 478-490.
- Freund, C.J. (1985), 'Introduction of risk into programming model', *Econometrica*, 14, 253-63.
- Freyne, D.F., Bleeker, P., Wayi, B.M. and Jeffrey, P. (1996), *Root Development of Cocoa in Papua New Guinea*, Cocoa Board of PNG, Rabaul.
- Fripp, E. (1996), *Plantation Cost Of Production Survey, 1993 and 1995*, Discussion Paper 1/96, PNG Cocoa and Coconut Research Institute, Keravat.

- Frohberg, K. and Kromer, G. (1985), *A Brief Note on Calculating the Price Elasticities of Supply with a National Model of the Basic Linked System*, International Institute of Applied Systems Analysis, Laxenberg.
- Gaunt, J.L., Riley, J., Stein, A. and Penning de Vries, F.W.T. (1997), 'Requirements for effective modelling strategies', *Agricultural Systems*, 54(2), 169-188.
- Gerritsen, R. (1985), 'The romance of price elasticities of supply: the case of Milne Bay copra', *Yagl-Ambu*, 12(4), 29-42.
- Gerritsma, W. (1995), *Physiological aspects of cocoa agronomy and its modelling*, Internal report, Wageningen Agricultural University.
- Gerritsma, W. and Wessel, M. (1996), 'Calculated yield trends of cocoa in different countries', in J. Selamat et al. (eds), *Proceedings of the Malaysian International Cocoa Conference*, Kuala Lumpur, 210-226.
- Gimbol, K.C. (1989), *A Survey of Cocoa Wet Bean Marketing in Papua New Guinea*, Designing Monitoring Systems for Smallholder Agriculture in Papua New Guinea, Working Paper No. 13, Australian National University, Canberra.
- Gimbol, K.C. (1993), *An analysis of technical efficiency of smallholder cocoa producers in Papua New Guinea*, M.Ec. dissertation, University of New England, Armidale.
- Godyn, D.L. (1974), *An Economic Survey of Cocoa in Papua New Guinea*, Department of Agriculture, Livestock and Fisheries, Port Moresby.
- Goldthorpe, C.G. (1985), *Plantation Agriculture in PNG*, Discussion Paper 19, Institute of National Affairs, Port Moresby.
- Goodman, R., Lepani, C. and Morawetz, D. (1985), *The Economy of Papua New Guinea: An Independent Review*, Pacific Policy Paper 1, National Development Studies Centre, Australian National University, Canberra.
- W. Gore, Extension Adviser, Cocoa and Coconut Extension Agency, Personal Communications, September, 1997.
- Graham, G.K. and Baseden S.C. (1956), 'Investigation of soils of the Warrangoi Valley', *Papua New Guinea Agricultural Journal*, 10, 73-81.
- Grasman, J. and van Straten, G. (eds) (1994), *Predictability and Nonlinear Modelling in Natural Sciences and Economics*, Kluwer, Dordrecht.
- Grey, M. (1993), 'Agriculture: problems and prospects', in *The Papuan New Guinea Economy: Prospects for Sectoral Development and Broad Based Growth*, AusAID, Canberra.
- Guest, J. (1989), *The Cocoa, Coffee and Copra Price Stabilisation Schemes in Papua New Guinea's Post Independent Macroeconomic Policy Framework*, Working Paper No. 28, Australian Centre for International Agricultural Research, Canberra.

- Gujarati, D.N. (1988), *Basic Econometrics*, McGraw-Hill, Singapore.
- Gumoi, T.M. (1992), An ex-post evaluation of the effectiveness and relevance of the commodity price stabilisation schemes in Papua New Guinea, M.Ec. dissertation, University of New England, Armidale.
- Hackett, C. (1988), *Matching Plants and Land: Development of a General Broadscale System from a Crop Project in PNG*, CSIRO Division of Water and Land Resources, Natural Research Series, No. 11, Canberra.
- Hackett, C. (1991), *PLANTGRO—A Software Package for Course Prediction of Plant Growth*, CSIRO Division of Tropical Crops and Pastures, Brisbane.
- Hannon, B. and Ruth, M. (1994), *Dynamic Modelling*, Springer-Verlag, New York.
- Hartley, M.J., Nerlove, M. and Peters, R.K. (1987), 'An analysis of rubber supply in Sri Lanka', *American Journal of Agricultural Economics*, 69(4), 755-761.
- Hasan, I. (1992), Supply response of oil palm producers in Indonesia, M.Ec. dissertation, University of New England, Armidale.
- Hassall and Associates (1992), *Sandaun Smallholder Development Project PNG*, Cocoa Board of PNG, Rabaul.
- Hester, S. and Cacho, O. (1997), 'A biological model of apple tree production', in A.D. McDonald, and M. McAleer (eds), *Proceedings from the International Congress on Modelling and Simulation*, Hobart, December, 1091-1096.
- Horie, T., Yajima, M. and Nakagawa, H. (1992), 'Yield forecasting', *Agricultural Systems*, 40(1), 211-236.
- Huang, C-H. (1992), 'Effects of government programs on rice acreage decisions under rational expectations: the case of Taiwan', *American Journal of Agricultural Economics*, 74(2), 310-457.
- Human Geography Department (1994), *Mapping Agricultural Systems Project*, Australian National University, Canberra.
- Jarrett, F.J. (1990), *Papua New Guinea: Economic Situation and Outlook*, AGPS, Canberra.
- Jarrett, F.G. and Anderson, K. (1989), *Growth, Structural Change and Economic Policy in Papua New Guinea: Implications for Agriculture*, National Centre for Development Studies, Australian National University, Canberra.
- Jarrige, F. and Ruf, F. (1990), 'Understanding the cocoa crisis', *Café, Cacao, Thé*, 34(3), 223-229.
- Jolly, L. (1987), *Developing Projection Methods for Papua New Guinea Cocoa Production*, Australian Bureau of Agricultural Economics, Canberra.

- Jolly, L., Beck, A. and Bodman, P. (1990), *Commodity Price Stabilisation in Papua New Guinea*, Australian Bureau of Agricultural Economics, Canberra.
- Judd, M.A., Boyce, J.K. and Evenson, R.E. (1986), 'Investing in agricultural supply: the determinants of agricultural research and extension investment', *Economic Development and Cultural Change*, 35(1), 77-144.
- Just, R.E. and Zilberman, D. (1992), 'In defense of fence to fence: can the backward bending supply curve exist?', *Journal of Agricultural and Resource Economics*, 17(2), 277-285.
- Kalaitzandonakes, N.G. and Shonkwiler, J.S. (1992), 'A state-space approach to perennial crop supply analysis', *American Journal of Agricultural Economics*, 74(2), 343-352.
- Kataoka, S. (1963), 'A stochastic programming model', *Econometrica*, 31, 181-96.
- Keig, G. and Quigley, J.B. (1995), *PNGRIS User's Guide*, Prepared by CSIRO for AusAID, Canberra.
- King, T. and Sudgeon, C. (1996), *The Economy of Papua New Guinea, 1996 Report*, International Development Issues No. 46, AusAID, Canberra.
- Knapp, K.C. (1987), 'Dynamic equilibrium in markets for perennial crops', *American Journal of Agricultural Economics*, 69(1), 97-105.
- Knapp, K.C. and Konyar, K. (1991), 'Perennial crop supply response: a Kalman filter approach', *American Journal of Agricultural Economics*, 73(3), 841-849.
- Korn, G.A. (1989), *Interactive Dynamic System Solution*, McGraw-Hill, New York.
- Krugman, P. and Taylor, L. (1978), 'Contractionary effects of devaluation', *Journal of International Economics*, 8, 445-56.
- Kydd, J., Pearce, R. and Stockbridge, M. (1997), 'The economic analysis of commodity systems: extending the policy analysis matrix to account for environmental effects and transactions costs', *Agricultural Systems*, 55(2), 323-345.
- Labys, W.C. and Pollak, P.K. (1984), *Commodity Models for Forecasting and Policy Analysis*, Croom Helm, London.
- Lim, D. (1987), *The Spending and Taxing Behaviour of Governments of Resource Rich Countries: A Study of Papua New Guinea*, Discussion Paper No. 28, Institute of National Affairs, Port Moresby.
- Lim Lin Shu, D. (1975), *Supply Responses of Primary Producers*, Penerbit Universiti, Kuala Lumpur.
- Livingstone, I. (1989), *The Marketing of Cocoa and Copra in Papua New Guinea*, Institute of National Affairs, Port Moresby.

- MacDonald, R.B. and Hall, F.G. (1980), 'Global crop forecasting', *Science*, 208, 670-679.
- McHaney, R. (1991), *Computer Simulation: A Practical Perspective*, Academic Press, San Diego.
- McLaren, P. and Fleming, E.M. (1998), *Coffee Supply Responsiveness to Price and Exchange Rate in Papua New Guinea*, Occasional Paper 2, Australian Centre for International Agricultural Research Tree Crop Policy Options Project, University of New England, Armidale, in press.
- Machina, M. (1982), 'Expected utility analysis without the independence axiom', *Econometrica*, 50, 277-323.
- Manning, M.J. (1992), 'Cocoa, copra and other crops in Papua New Guinea', in *Papua New Guinea Revitalising Agriculture—Issues and Options*, Report No. 10645-PNG, World Bank, Washington, D.C.
- M.J. Manning (1997), Director, Institute of National Affairs, Personal Communication, September, 1997.
- Marty, I., Gerard, F., Erwidodo, Lancon, F. and Deybe, D. (1995), 'Increasing Indonesian soybean production: testing policies in lowland farming systems', in P.S. Teng et al. (eds), *Applications of Systems Approaches at the Farm and Regional Levels*, Volume 1, Kluwer Academic Publishers, Dordrecht.
- May, R. (1994), 'Delivery of agricultural services in PNG: ADB's perspective', *Papua New Guinea Journal of Agriculture, Forestry and Fisheries*, 37(1), 15-18.
- Moll, H.A.J. (1987), *The Economics of Oil Palm*, Pudoc, Wageningen.
- Monteny, B.A. (1987), Contribution à l'étude des interactions végétation-atmosphère en milieu tropical humide: importance du rôle du système forestier dans le recyclage des eaux de pluies, Thèse PhD, Université Paris-Sud, Centre d'Orsay.
- Mutunga, N. (1994), A state-space approach to analysis of perennial crop supply response in the coffee industry in Kenya, M.Ec. dissertation, University of New England, Armidale.
- Mutunga, N., Fleming, E.M. and Coelli, T. (1995), Estimation of supply response for perennial crops in the absence of data on new plantings, replantings and age-yield profiles: coffee in Kenya, Unpublished paper, Department of Agricultural and Resource Economics, University of New England, Armidale.
- Mwesigye, D.K. (1988), Evaluation of benefits to smallholders and largeholders of coffee price stabilisation in Papua New Guinea, M.Ec. dissertation, University of New England, Armidale.
- NCDS (1995), *South Pacific Economic and Social Database: Papua New Guinea*, National Centre for Development Studies, Canberra.

- Ng, E.E. (1982), 'Potential cocoa photosynthetic productivity', in *Proceedings of 8th International Cocoa Resource Conference*, 235-244.
- NSO (1993), *1990 National Population Census, Final Figures: Census Unit Population*, National Statistical Office, Port Moresby.
- Olayemi, J.K. and Oni, S.A. (1972), 'Asymmetry in price response: a case study of Western Nigerian cocoa farmers', *Nigerian Journal of Economics and Social Studies*, 14(3), 347-355.
- Omuru, E., Fraser, R. and Burton, M. (1996), An analysis of policy changes affecting PNG cocoa producers, Contributed paper presented at the 40th Australian Agricultural Economics Society Conference, Gold Coast, January.
- Omuru, E. (1997a), *Cost of Production Survey*, PNG Cocoa and Coconut Research Institute, Keravat.
- Omuru, E. (1997b), *Economic Benefits of Adopting Miniboxes and Solar Driers in the Cocoa Smallholder Sector in PNG*, Discussion Paper 4, PNG Cocoa and Coconut Research Institute, Keravat.
- Onchoke, S., Fleming, E.M. and In, F. (1993), An economic analysis of the commodity export variability in the South Pacific island nations, Contributed paper presented at the 37th Australian Agricultural Economics Society Conference, Canberra, February.
- Opa, M. (1991), 'Commodity stabilisation funds and minimum price assistance in Papua New Guinea: A review of the issues', in *Seminar on Agricultural Development in PNG: Policy Issues and Options*, December.
- Overfield, D. (1991), *Coffee Price Stabilisation Review and Policy Proposals*, Coffee Discussion Paper No. 5, PNG Coffee Industry Board, Goroka.
- Owusu-Tieku, K. (1983), Some economic aspects of replacing cocoa trees in Ghana: a multiperiod linear programming approach, M.Ec. dissertation, University of New England, Armidale.
- Ozanne, A. (1993), 'The importance of produced means of production in UK agriculture', *Journal of Agricultural Economics*, 44(2), 205-217.
- Peter, R. (1997a), *Papua New Guinea Cocoa Market Report, April-June 1997*, Cocoa Board of PNG, Rabaul.
- Peter, R. (1997b), *A Brief of the Present State of the Cocoa Industry in Papua New Guinea*, Cocoa Board of PNG, Rabaul.
- Peterson, S. and Richmond, B. (1994), *STELLA II: Technical Documentation*, High Performance Systems, New Hampshire.

- Petithuguenin, P. (1995), 'Cocoa regeneration in Côte d'Ivoire and Togo' in F. Ruf and P.S. Siswoputranto (eds), *Cocoa Cycles: The Economics of Cocoa Supply*, Woodhead Publishing Limited, Cambridge, 89-106.
- Quiggin, J. (1982), 'A theory of anticipated utility', *Journal of Economic Behaviour and Organisation*, 3, 323-43.
- Rae, A.N. and Carman, H.F. (1975), 'A model of New Zealand apple supply response to technological change', *Australian Journal of Agricultural Economics*, 19(1), 39-51.
- Ramunathan, R. (1989), *Introductory Econometrics—With Applications*, Harcourt Brace Jovanovich, San Diego.
- Richardson, G.P. and Pugh, A.L. (1981), *Introduction to System Dynamics Modelling with Dynamo*, MIT Press, Cambridge, Mass.
- Rossiter, D.G. and Wambeke, A.R. (1991), *ALES Version 3 User's Manual*, Cornell University, Ithaca.
- Rouis, M., Razzark, W. and Mollinedo, C. (1994), *The Supply Response to Exchange Rate Reform in Sub-Saharan Africa*, World Bank, Washington, D.C.
- Ruf, F. (1988), *Stratification Sociale en Economie de Plantation Ivoirienne*, Paris, Université de Paris X, thèse de 3e cycle, 6, 1395.
- Ruf, F. and Siswoputranto, P.S. (eds) (1995), *Cocoa Cycles: The Economics of Cocoa Supply*, Woodhead Publishing Limited, Cambridge.
- Ruhle, J. (1996), Smallholder cocoa supply response in Papua New Guinea from 1985-1995: analysis of price and exchange rate effects, B.Ag.Econ. thesis, University of New England, Armidale.
- Ruhle, J. and Fleming, E.M. (1998), *Cocoa Supply Responsiveness to Price and Exchange Rate in Papua New Guinea*, Occasional Paper 8, Australian Centre for International Agricultural Research Tree Crop Policy Options Project, University of New England, Armidale, in press.
- Ryan, A. (1997), *World Bank Report on the East New Britain Smallholder Cocoa Project*, Asian Development Bank, Manila.
- Sadoulet, E. and de Janvry, A. (1995), *Quantitative Development Policy Analysis*, Johns Hopkins University Press, Baltimore.
- Saez, R.R. and Shumway, C.R. (1985), *Multiproduct Agricultural Supply Response and Input Demand Estimation in the United States: A Regional Profit Function Approach*, Technical Report No. 85-3, Texas Agricultural Experimental Station, Texas A&M University, College Station.

- Seligman, N.G. (1976), 'A critical appraisal of some grassland models', in G.W. Arnold, and C.T. de Wit (eds), *Critical Evaluation of Systems Analysis in Ecosystems Research and Management*, Pudoc, Wageningen.
- Semel, R. (1995), 'Melsol campaigns against implementation of World Bank and IMF program', *PNG Business*, Issue No. 261, 5-6.
- Shadlow, J. (1979), *PNG Summary of Statistics*, National Statistical Office, Port Moresby.
- Shaw, B. (1985), *Agriculture in the Papua New Guinea Economy*, Institute of National Affairs, Port Moresby.
- Siamwalla, S. and Setboonsarng, S. (1989), *Trade, Exchange Rate and Agricultural Pricing Policies in Thailand*, World Bank Comparative Studies, World Bank, Washington, D.C.
- Sitapai, E.C., Wayi, B.M. and Ghodake, R.D. (1994), 'The Papua New Guinea national agricultural research system: its policy framework and development perspective', *Papua New Guinea Journal of Agriculture, Forestry and Fisheries*, 37(1), 32-40.
- Stein, L. (1991), *Papua New Guinea: Economic Situation and Outlook*, AGPS, Canberra.
- Stern, R.M. (1965), 'The determinants of cocoa supply in West Africa', in I.G. Stewart and H.W. Ord (eds), *African Primary Products and International Trade*, Edinburgh Press, Edinburgh.
- Sukiyono, K. (1994), An analysis of palm oil supply in Indonesia, M.Ec. dissertation, University of New England, Armidale.
- Taher, S. (1996), *Factors Influencing Smallholder Cocoa Production: A Management Analysis of Behavioural Decision Making Processes of Technology Adoption and Application*, Published PhD thesis, Wageningen Agricultural University.
- Tan, Y. (n.d.), SG2 cocoa hybrid, Research note, Papua New Guinea Cocoa and Coconut Research Institute, Rabaul.
- Thac, C.D. and Lim, D. (1984), 'Papua New Guinea's tax performance, 1969-1977', *World Development*, 12(4), 451-9.
- Thompson, L.M. (1969), 'Weather and technology in the production of corn in the U.S. corn belt', *Agronomy Journal*, 61, 453-56.
- Thompson, O.E., Gwynn, D. and Sharp, C. (1987), 'Characteristics of women in farming' *California Agriculture*, 41, 16-17.
- Tiffen, M. and Mortimore, M. (1990), *Theory and Practice in Plantation Agriculture: An Economic Review*, Overseas Development Institute, London.

- Trangmar, B.B., Giltrap, D.J., Burgham, S.J. and Savage, T.J. (1995), *Land Suitability Assessments for Selected Crops in PNG*, PNGRIS Publication No. 8, prepared by Landcare Research NZ and CSIRO for AusAID, Canberra.
- Trivedi, P.K. and Akiyama, T. (1992), 'A framework for evaluating the impact of pricing policies for cocoa and coffee in Côte d'Ivoire', *The World Bank Economic Review*, 6(2), 307-331.
- Turtle, C. (1991), 'Administrative reform and land mobilisation', in P. Lamour (ed.), *Customary Land Tenure: Registration and Decentralisation in Papua New Guinea*, National Research Institute, Waigani.
- U.S. Department of Agriculture (1983), 'Food policies in developing countries', *Foreign Agricultural Economic Report*, No. 194, USDA, Washington, D.C.
- van Keulen, H. and Wolf, J. (1986), *Modelling of Agricultural Production: Weather, Soils and Crops*, Pudoc, Wageningen.
- van Kraalingen, D.W.G., Breure, C.J. and Spitters, C.J.T. (1989), 'Simulation of oil palm growth and yield', *Agriculture, Forestry and Meteorology*, 46, 227-244.
- Venema, J.H. (1992), *How to Assess Land Suitability for Cocoa, A Simple Field Method*, Food and Agriculture Organization of the United Nations, Port Moresby.
- Venema, J.H. and Daink, F. (1992), *PNGLES.AG:TCP/PNG/0152 Field Document 1*, PNG Department of Agriculture and Livestock and Food and Agriculture Organization of the United Nations, Port Moresby.
- Voelker, M.O.J. (1955), A suggested impetus to cocoa planting in new countries, Paper presented at International Cocoa Organization Conference, Amsterdam, April.
- Wayi, B.M. (1987), Development of land classification system for cocoa in PNG, M.Sc. thesis, State University of Ghent.
- Wessel, M. (1971), Soils aspects of cocoa rehabilitation in Western Nigeria, Contributed Paper to the 3rd International Conference on Cocoa Research, Accra, November.
- Whicker, M.L. and Sigelman, L. (1991), *Computer Simulation Applications: An Introduction*, Sage Publications, New Delhi.
- Wickens, M.R. and Greenfield, J.N. (1973), 'The economics of agricultural supply: an application to the world coffee market', *Review of Economics and Statistics*, 55, 433-40.
- Wisioł, K. (1987), 'Choosing a basis for yield forecasts and estimates', in K. Wisioł, and J.D. Hesketh (eds), *Plant Growth Modelling for Resource Management*, Vol. 1, CRC Press, NW, 75-103.

- World Bank (1988a), *Papua New Guinea Agricultural Assessment Review, Volume 1*, Washington, D.C.
- World Bank (1988b), *Papua New Guinea Agricultural Assessment Review, Volume 2*, Washington, D.C.
- World Bank (1992), *Papua New Guinea: Revitalising Agriculture—Issues and Options*, World Bank Report No. 10645-PNG, Washington, D.C.
- World Bank (1996), *Papua New Guinea: Accelerating Agricultural Growth—An Action Plan*, Washington, D.C.
- M. Woruba, Extension Adviser, Cocoa and Coconut Extension Agency, Madang, Personal Communication, August, 1997.
- Yarbro, S. and Noble, S. (1989), *Designing Monitoring Systems for Smallholder Agriculture in PNG*, Working Paper No. 10, Australian Centre for International Agricultural Research, Canberra.
- Zeitsch, J., Fallon, J. and Welsh, A. (1993), *Estimating the Benefits from Certain Structural Reforms in the Papua New Guinea Economy*, Economics Division Working Paper 93/5, Research School of Pacific Studies, Australia National University, Canberra.